



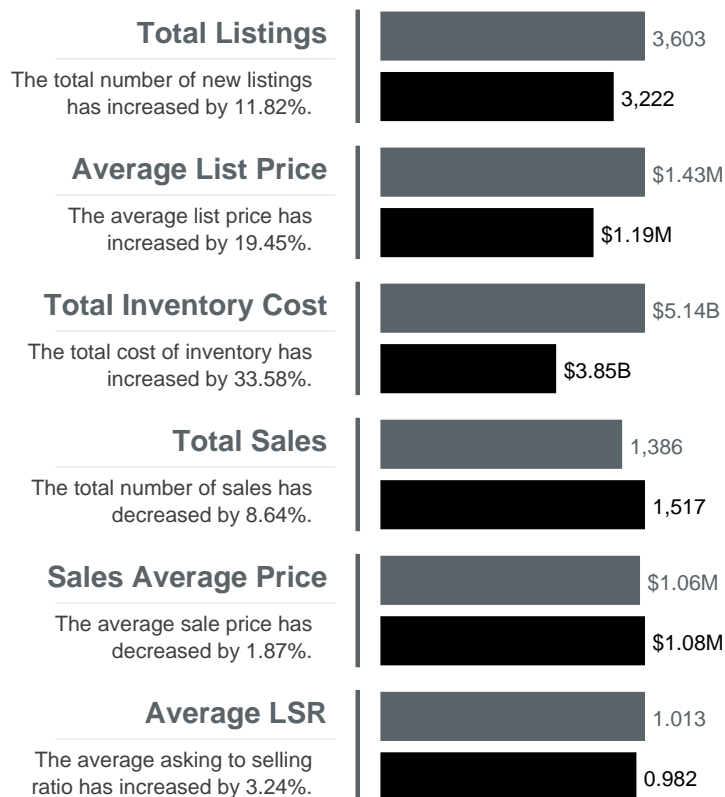
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### Comparison

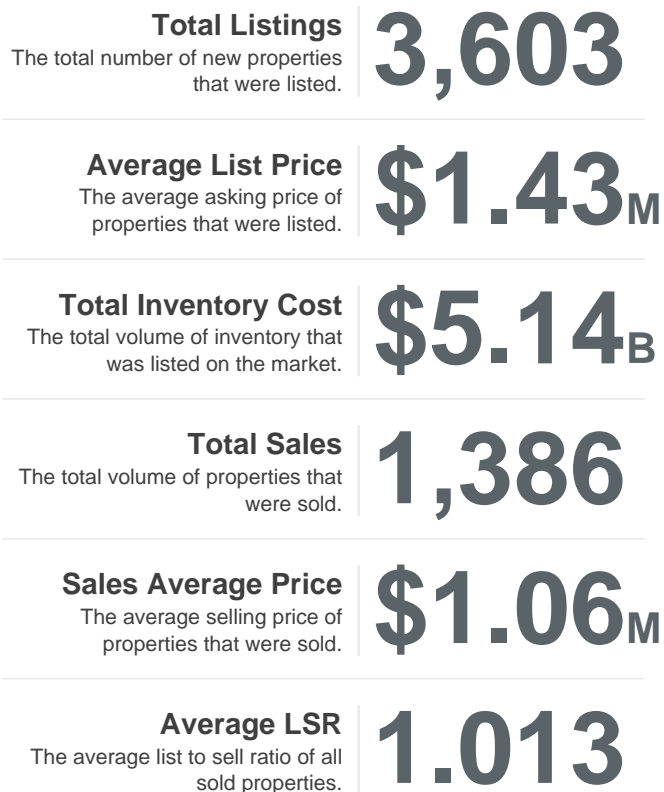
Below, we are comparing the two following date ranges : Sunday August 13th, 2023 to Saturday August 19th, 2023 **and** Saturday August 13th, 2022 to Friday August 19th, 2022

● Aug 13th, 23 to Aug 19th, 23 ● Aug 13th, 22 to Aug 19th, 22



### Overview

Below, we are looking at the six key metrics between the following date range : Aug 13th, 2023 to Aug 19th, 2023. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.



### Average DOM

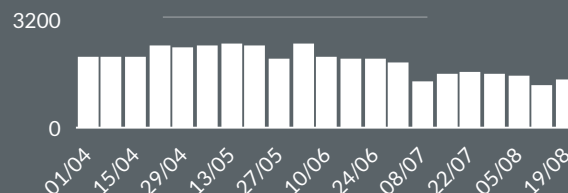
Between Sat Aug 13th, 2022 and Fri Aug 19th, 2022, the average days on market was 25. Between Sun Aug 13th, 2023 and Sat Aug 19th, 2023, the average days on market was 22. When the week of Sun Aug 13th, 2023 to Sat Aug 19th, 2023 is compared to the week of Sat Aug 13th, 2022 to Fri Aug 19th, 2022, the average days on market has decreased by 12.00%.

### Total Sales Volume

Between Sat Aug 13th, 2022 and Fri Aug 19th, 2022, the total volume of sales was \$1.63B. Between Sun Aug 13th, 2023 and Sat Aug 19th, 2023, the total volume of sales was \$1.45B. When the week of Sun Aug 13th, 2023 to Sat Aug 19th, 2023 is compared to the week of Sat Aug 13th, 2022 to Fri Aug 19th, 2022, the total volume of sales has decreased by 11.51%.

### Total Sales | Quick Overview (See Page #5)

Between Sun Aug 13th, 2023 and Sat Aug 19th, 2023, the total number of sales was 1,386.



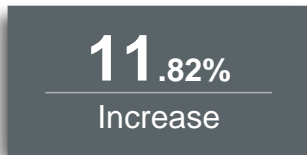


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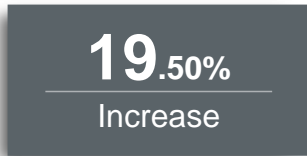
## Total Listings

Between Sun Aug 13th, 2023 and Sat Aug 19th, 2023, the total number of new listings was 3,603. Between Sat Aug 13th, 2022 and Fri Aug 19th, 2022, the total number of new listings was 3,222. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Saturday August 13th, 2022 to Friday August 19th, 2022, the total number of new listings has increased by 11.82%.



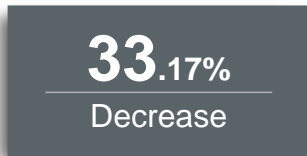
### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2022 - Aug 19th, 2022

Between Sat Aug 13th, 2022 and Fri Aug 19th, 2022, the total number of new listings was 3,222. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Saturday August 13th, 2022 to Friday August 19th, 2022, the total number of new listings has increased by 11.82%.



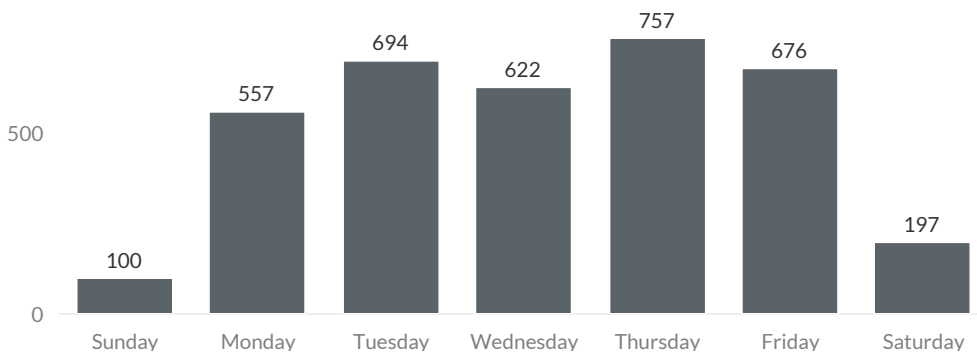
### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2021 - Aug 19th, 2021

Between Fri Aug 13th, 2021 and Thu Aug 19th, 2021, the total number of new listings was 3,015. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Friday August 13th, 2021 to Thursday August 19th, 2021, the total number of new listings has increased by 19.50%.



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2020 - Aug 19th, 2020

Between Thu Aug 13th, 2020 and Wed Aug 19th, 2020, the total number of new listings was 5,391. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Thursday August 13th, 2020 to Wednesday August 19th, 2020, the total number of new listings has decreased by 33.17%.

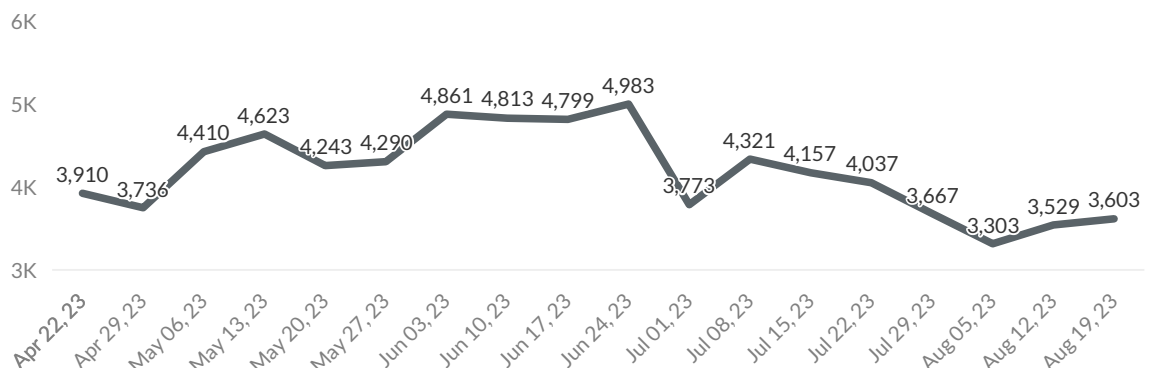


## Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday August 19th, 2023. Between Sunday August 13th, 2023 and Saturday August 19th, 2023, we have seen a total volume of 3,603 new properties that have been listed.

## Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for all properties that have been listed over the last 4 months as of Saturday August 19th, 2023.





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## Average List Price

Between Sun Aug 13th, 2023 and Sat Aug 19th, 2023, the average list price was \$1.43M. Between Sat Aug 13th, 2022 and Fri Aug 19th, 2022, the average list price was \$1.19M. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Saturday August 13th, 2022 to Friday August 19th, 2022, the average list price has increased by 19.45%.

**19.45%**  
Increase



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2022 - Aug 19th, 2022

Between Sat Aug 13th, 2022 and Fri Aug 19th, 2022, the average list price was \$1.19M. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Saturday August 13th, 2022 to Friday August 19th, 2022, the average list price has increased by 19.45%.

**23.88%**  
Increase



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2021 - Aug 19th, 2021

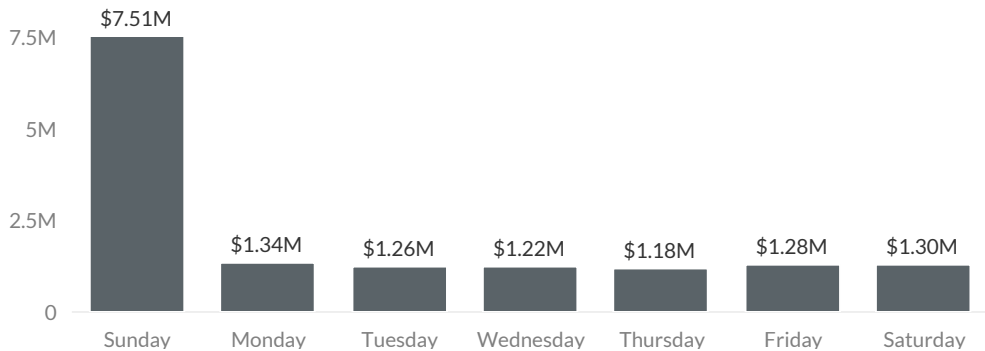
Between Fri Aug 13th, 2021 and Thu Aug 19th, 2021, the average list price was \$1.15M. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Friday August 13th, 2021 to Thursday August 19th, 2021, the average list price has increased by 23.88%.

**40.28%**  
Increase



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2020 - Aug 19th, 2020

Between Thu Aug 13th, 2020 and Wed Aug 19th, 2020, the average list price was \$1.02M. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Thursday August 13th, 2020 to Wednesday August 19th, 2020, the average list price has increased by 40.28%.

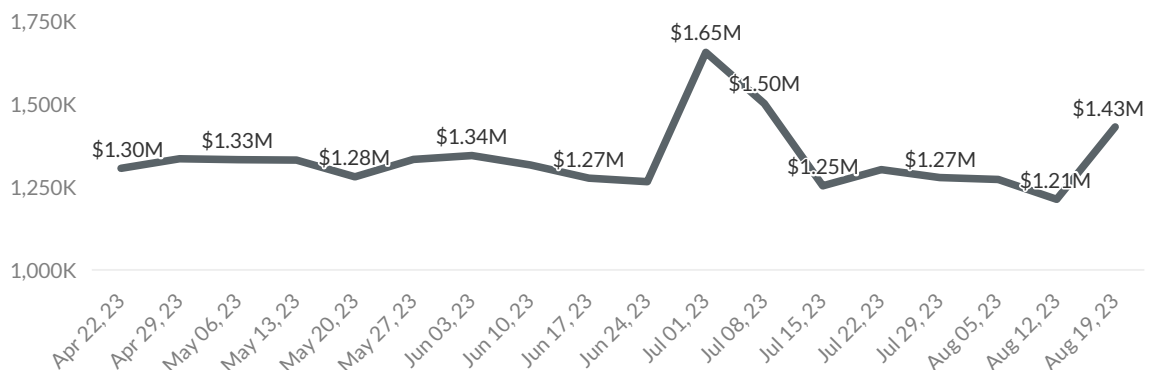


## Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday August 19th, 2023. Between Sunday August 13th, 2023 and Saturday August 19th, 2023, we have seen an average list price of \$1.43M for all new properties that have been listed.

## Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average list price of all properties listed over the last 4 months as of Saturday August 19th, 2023.





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## Total Inventory Cost

Between Sun Aug 13th, 2023 and Sat Aug 19th, 2023, the total cost of inventory was \$5.14B. Between Sat Aug 13th, 2022 and Fri Aug 19th, 2022, the total cost of inventory was \$3.85B. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Saturday August 13th, 2022 to Friday August 19th, 2022, the total cost of inventory has increased by 33.58%.

**33.58%**  
Increase



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2022 - Aug 19th, 2022

Between Sat Aug 13th, 2022 and Fri Aug 19th, 2022, the total cost of inventory was \$3.85B. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Saturday August 13th, 2022 to Friday August 19th, 2022, the total cost of inventory has increased by 33.58%.

**48.04%**  
Increase



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2021 - Aug 19th, 2021

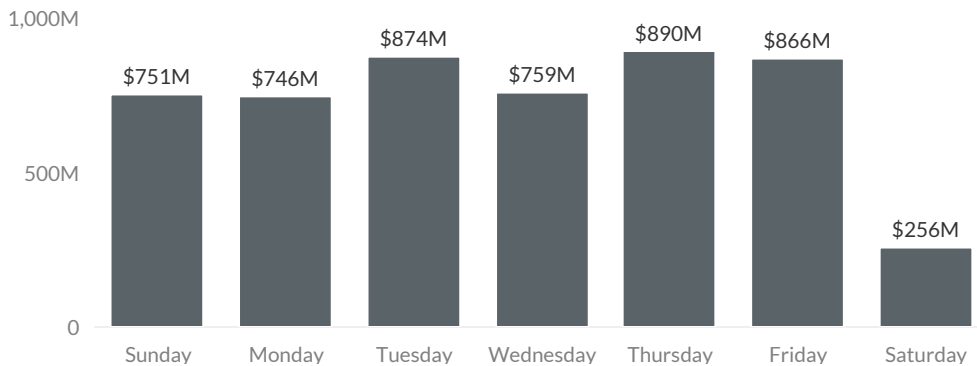
Between Fri Aug 13th, 2021 and Thu Aug 19th, 2021, the total cost of inventory was \$3.47B. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Friday August 13th, 2021 to Thursday August 19th, 2021, the total cost of inventory has increased by 48.04%.

**6.24%**  
Decrease



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2020 - Aug 19th, 2020

Between Thu Aug 13th, 2020 and Wed Aug 19th, 2020, the total cost of inventory was \$5.48B. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Thursday August 13th, 2020 to Wednesday August 19th, 2020, the total cost of inventory has decreased by 6.24%.

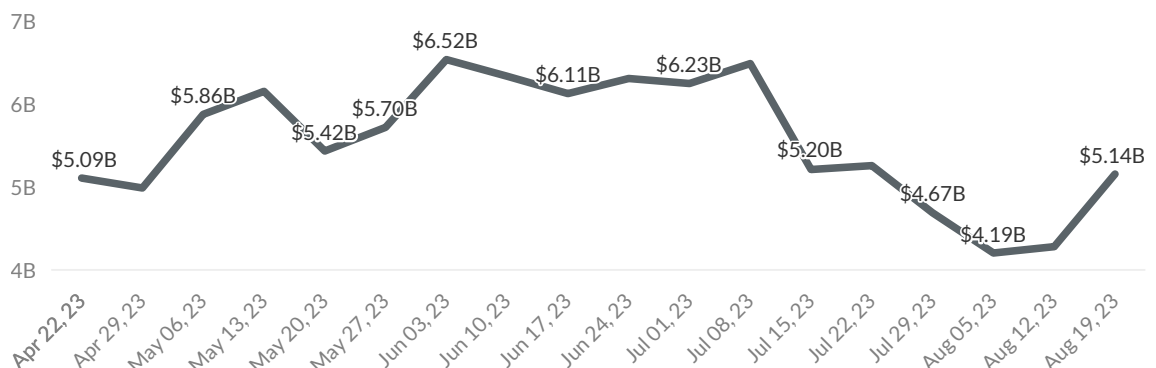


## Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday August 19th, 2023. Between Sunday August 13th, 2023 and Saturday August 19th, 2023, we have seen a total inventory volume of \$5.14B for all new properties that have been listed.

## Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for the total cost of all new inventory over the last 4 months as of Saturday August 19th, 2023.



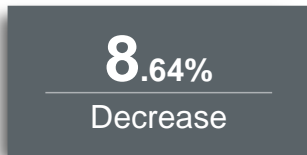


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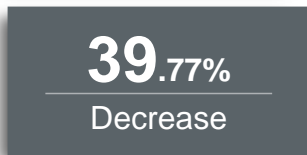
## Total Sales

Between Sun Aug 13th, 2023 and Sat Aug 19th, 2023, the total number of sales was 1,386. Between Sat Aug 13th, 2022 and Fri Aug 19th, 2022, the total number of sales was 1,517. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Saturday August 13th, 2022 to Friday August 19th, 2022, the total number of sales has decreased by 8.64%.



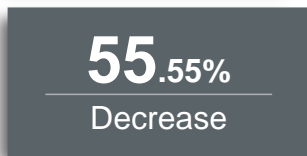
### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2022 - Aug 19th, 2022

Between Sat Aug 13th, 2022 and Fri Aug 19th, 2022, the total number of sales was 1,517. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Saturday August 13th, 2022 to Friday August 19th, 2022, the total number of sales has decreased by 8.64%.



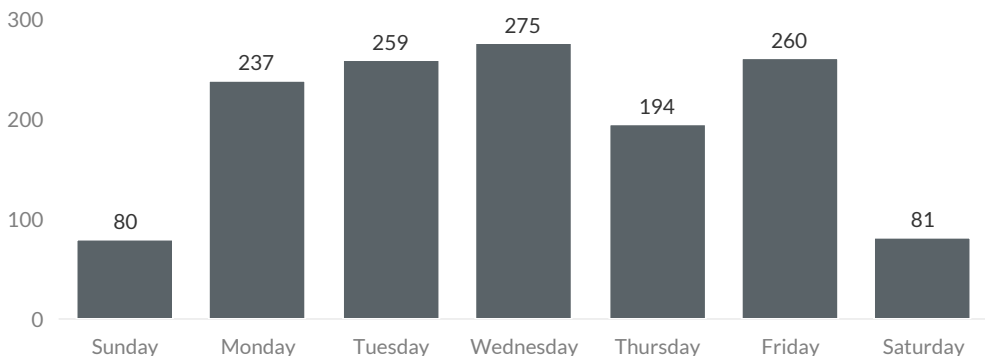
### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2021 - Aug 19th, 2021

Between Fri Aug 13th, 2021 and Thu Aug 19th, 2021, the total number of sales was 2,301. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Friday August 13th, 2021 to Thursday August 19th, 2021, the total number of sales has decreased by 39.77%.



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2020 - Aug 19th, 2020

Between Thu Aug 13th, 2020 and Wed Aug 19th, 2020, the total number of sales was 3,118. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Thursday August 13th, 2020 to Wednesday August 19th, 2020, the total number of sales has decreased by 55.55%.

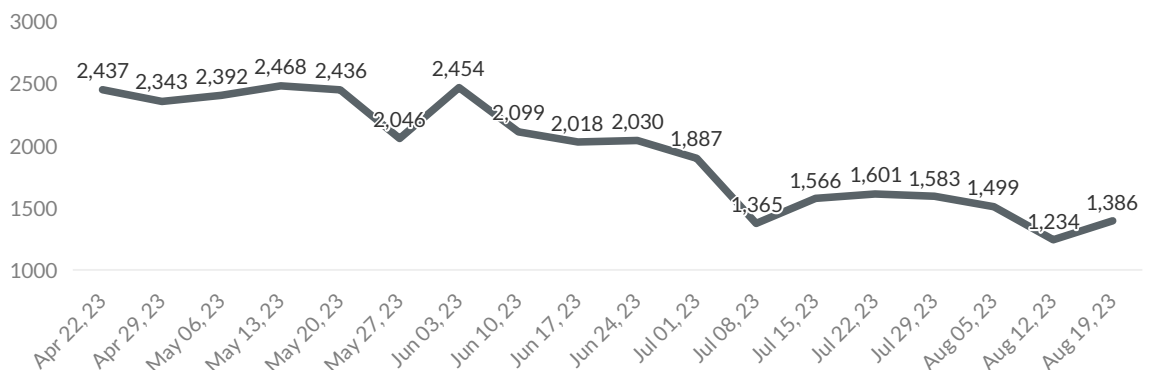


## Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday August 19th, 2023. Between Sunday August 13th, 2023 and Saturday August 19th, 2023, we have seen a total volume of 1,386 properties that have been sold.

## Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for all properties that have been sold over the last 4 months as of Saturday August 19th, 2023.





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## Sales Average Price

Between Sun Aug 13th, 2023 and Sat Aug 19th, 2023, the average sale price was \$1.06M. Between Sat Aug 13th, 2022 and Fri Aug 19th, 2022, the average sale price was \$1.08M. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Saturday August 13th, 2022 to Friday August 19th, 2022, the average sale price has decreased by 1.87%.

**1.87%**  
Decrease



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2022 - Aug 19th, 2022

Between Sat Aug 13th, 2022 and Fri Aug 19th, 2022, the average sale price was \$1.08M. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Saturday August 13th, 2022 to Friday August 19th, 2022, the average sale price has decreased by 1.87%.

**3.71%**  
Decrease



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2021 - Aug 19th, 2021

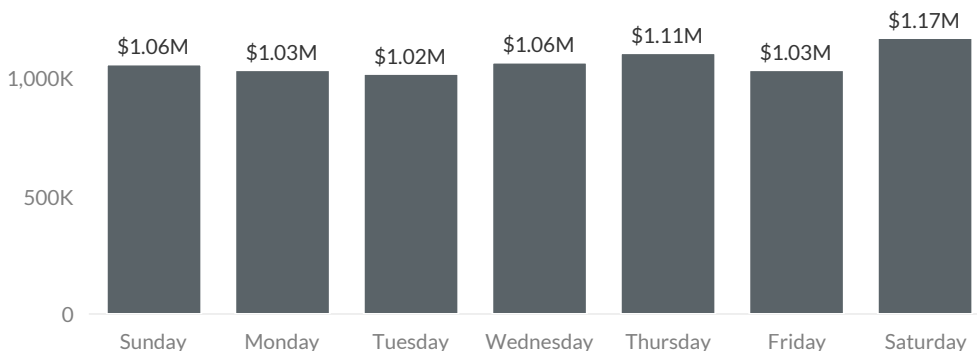
Between Fri Aug 13th, 2021 and Thu Aug 19th, 2021, the average sale price was \$1.10M. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Friday August 13th, 2021 to Thursday August 19th, 2021, the average sale price has decreased by 3.71%.

**13.85%**  
Increase



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2020 - Aug 19th, 2020

Between Thu Aug 13th, 2020 and Wed Aug 19th, 2020, the average sale price was \$928K. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Thursday August 13th, 2020 to Wednesday August 19th, 2020, the average sale price has increased by 13.85%.

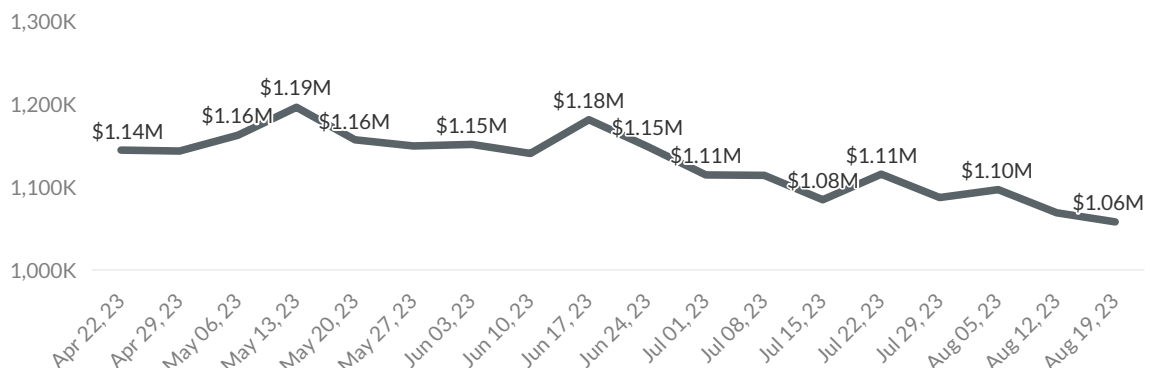


## Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday August 19th, 2023. Between Sunday August 13th, 2023 and Saturday August 19th, 2023, we have seen an average sale price of \$1.06M for all properties that have been sold.

## Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average sale price of all sold properties over the last 4 months as of Saturday August 19th, 2023.





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## Average List to Sell Ratio

Between Sun Aug 13th, 2023 and Sat Aug 19th, 2023, the average asking to selling ratio was 1.013. Between Sat Aug 13th, 2022 and Fri Aug 19th, 2022, the average asking to selling ratio was 0.982. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Saturday August 13th, 2022 to Friday August 19th, 2022, the average asking to selling ratio has increased by 3.24%.

**3.24%**  
Increase



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2022 - Aug 19th, 2022

Between Sat Aug 13th, 2022 and Fri Aug 19th, 2022, the average asking to selling ratio was 0.982. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Saturday August 13th, 2022 to Friday August 19th, 2022, the average asking to selling ratio has increased by 3.24%.

**3.71%**  
Decrease



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2021 - Aug 19th, 2021

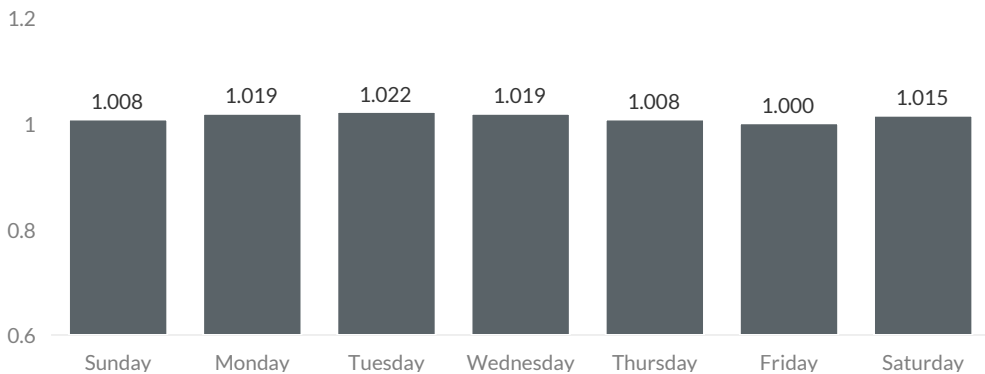
Between Fri Aug 13th, 2021 and Thu Aug 19th, 2021, the average asking to selling ratio was 1.053. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Friday August 13th, 2021 to Thursday August 19th, 2021, the average asking to selling ratio has decreased by 3.71%.

**0.07%**  
Decrease



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2020 - Aug 19th, 2020

Between Thu Aug 13th, 2020 and Wed Aug 19th, 2020, the average asking to selling ratio was 1.014. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Thursday August 13th, 2020 to Wednesday August 19th, 2020, the average asking to selling ratio has decreased by 0.07%.

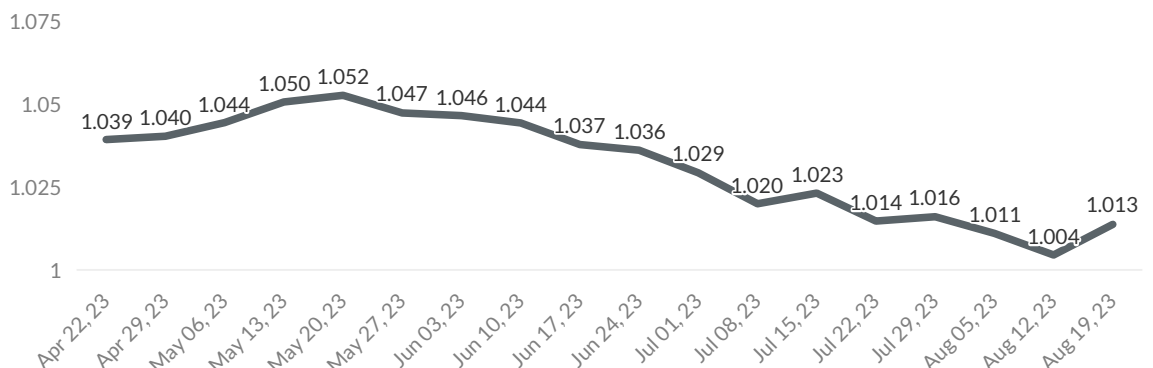


## Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday August 19th, 2023. Between Sunday August 13th, 2023 and Saturday August 19th, 2023, we have seen an average ask to sell price ratio of 1.013 for all properties that have been sold.

## Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average ask to sell price ratio of all sold properties over the last 4 months as of Saturday August 19th, 2023.





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## Average Days on Market

Between Sun Aug 13th, 2023 and Sat Aug 19th, 2023, the average days on market was 22. Between Sat Aug 13th, 2022 and Fri Aug 19th, 2022, the average days on market was 25. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Saturday August 13th, 2022 to Friday August 19th, 2022, the average days on market has decreased by 12.00%.

**12.00%**  
Decrease



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2022 - Aug 19th, 2022

Between Sat Aug 13th, 2022 and Fri Aug 19th, 2022, the average days on market was 25. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Saturday August 13th, 2022 to Friday August 19th, 2022, the average days on market has decreased by 12.00%.

**22.22%**  
Increase



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2021 - Aug 19th, 2021

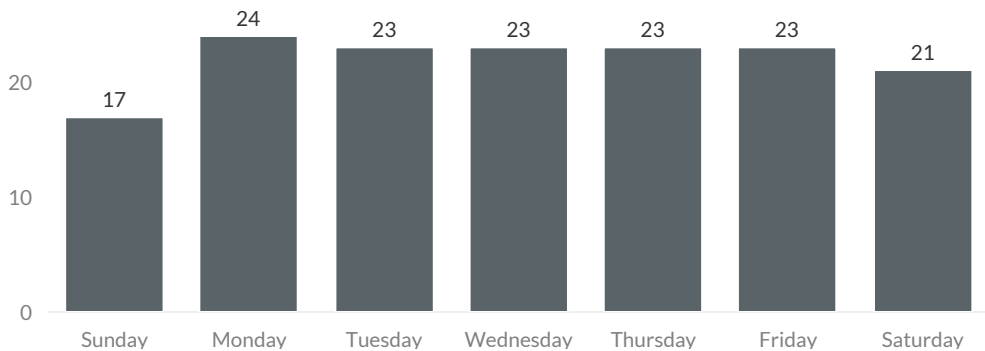
Between Fri Aug 13th, 2021 and Thu Aug 19th, 2021, the average days on market was 18. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Friday August 13th, 2021 to Thursday August 19th, 2021, the average days on market has increased by 22.22%.

**10.00%**  
Increase



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2020 - Aug 19th, 2020

Between Thu Aug 13th, 2020 and Wed Aug 19th, 2020, the average days on market was 20. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Thursday August 13th, 2020 to Wednesday August 19th, 2020, the average days on market has increased by 10.00%.

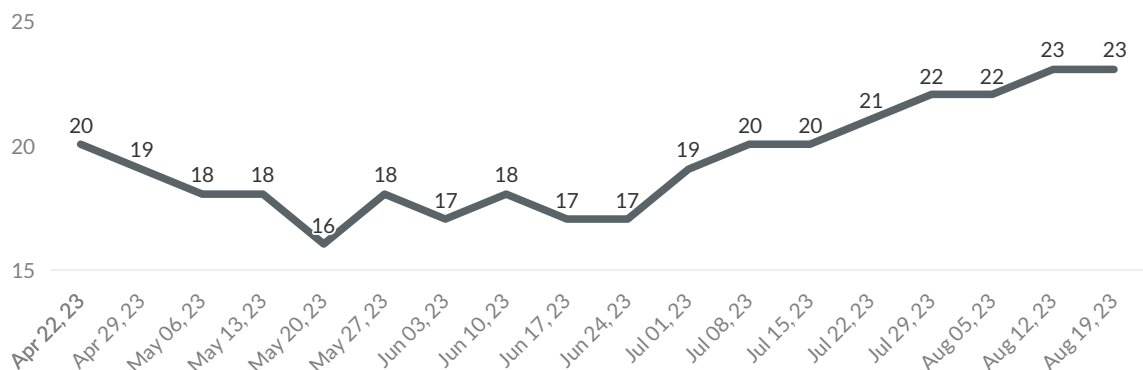


## Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday August 19th, 2023. Between Sunday August 13th, 2023 and Saturday August 19th, 2023, we have seen an average days on market of 22 for all properties that have been sold.

## Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average days on market of all sold properties over the last 4 months as of Saturday August 19th, 2023.







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## Total Sales Volume

Between Sun Aug 13th, 2023 and Sat Aug 19th, 2023, the total volume of sales was \$1.45B. Between Sat Aug 13th, 2022 and Fri Aug 19th, 2022, the total volume of sales was \$1.63B. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Saturday August 13th, 2022 to Friday August 19th, 2022, the total volume of sales has decreased by 11.51%.

**11.51%**  
Decrease



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2022 - Aug 19th, 2022

Between Sat Aug 13th, 2022 and Fri Aug 19th, 2022, the total volume of sales was \$1.63B. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Saturday August 13th, 2022 to Friday August 19th, 2022, the total volume of sales has decreased by 11.51%.

**42.75%**  
Decrease



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2021 - Aug 19th, 2021

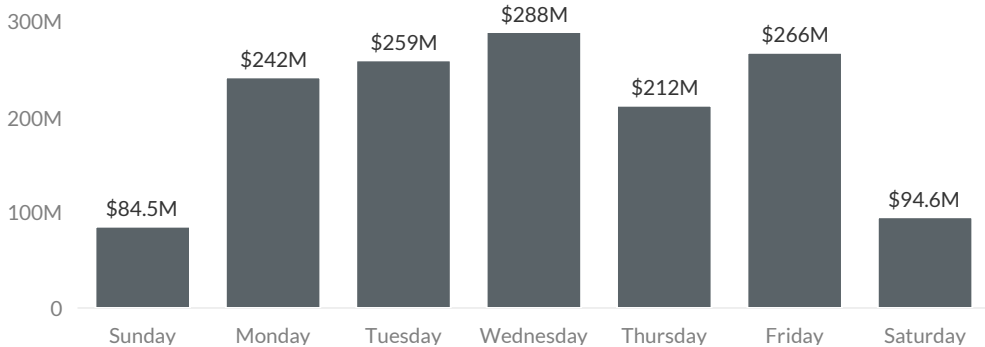
Between Fri Aug 13th, 2021 and Thu Aug 19th, 2021, the total volume of sales was \$2.52B. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Friday August 13th, 2021 to Thursday August 19th, 2021, the total volume of sales has decreased by 42.75%.

**50.03%**  
Decrease



### Aug 13th, 2023 - Aug 19th, 2023 vs Aug 13th, 2020 - Aug 19th, 2020

Between Thu Aug 13th, 2020 and Wed Aug 19th, 2020, the total volume of sales was \$2.89B. When the week of Sunday August 13th, 2023 to Saturday August 19th, 2023 is compared to the week of Thursday August 13th, 2020 to Wednesday August 19th, 2020, the total volume of sales has decreased by 50.03%.



## Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday August 19th, 2023. Between Sunday August 13th, 2023 and Saturday August 19th, 2023, we have seen a total sales volume of \$1.45B for all new properties that have been listed.

## Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for the total cost of all sold properties over the last 4 months as of Saturday August 19th, 2023.

