



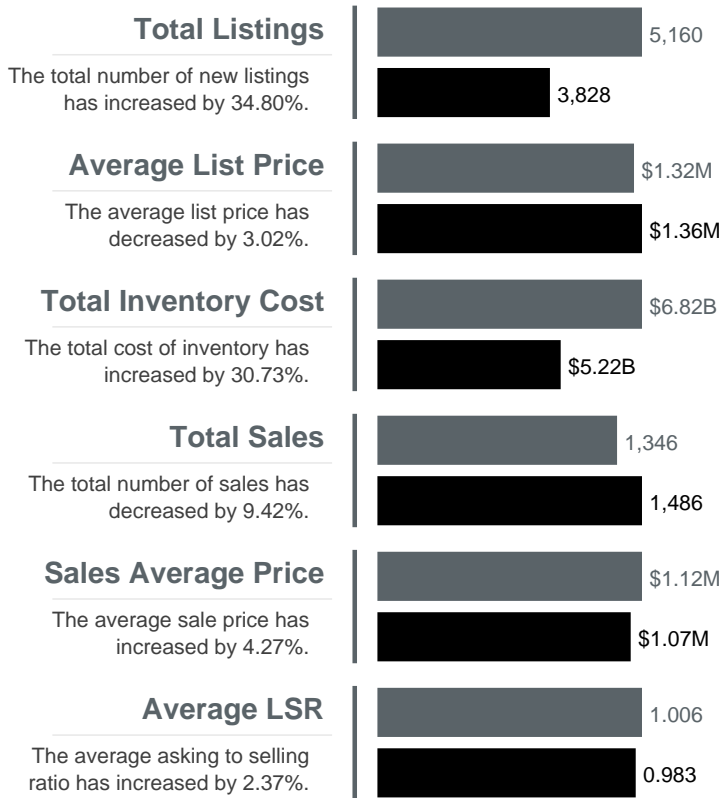
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Comparison

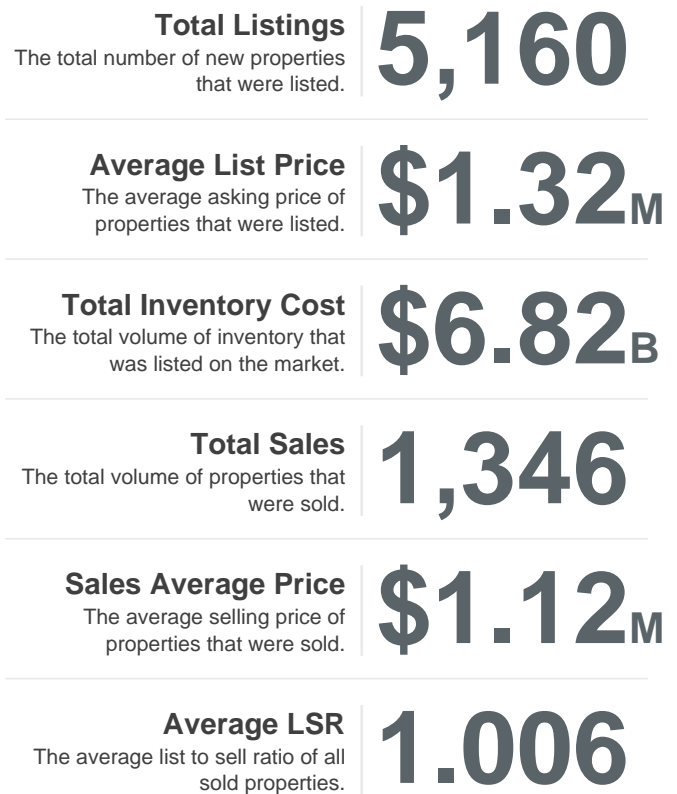
Below, we are comparing the two following date ranges : Sunday September 10th, 2023 to Saturday September 16th, 2023 **and** Saturday September 10th, 2022 to Friday September 16th, 2022

● Sep 10th, 23 to Sep 16th, 23 ● Sep 10th, 22 to Sep 16th, 22



Overview

Below, we are looking at the six key metrics between the following date range : Sep 10th, 2023 to Sep 16th, 2023. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.



Average DOM

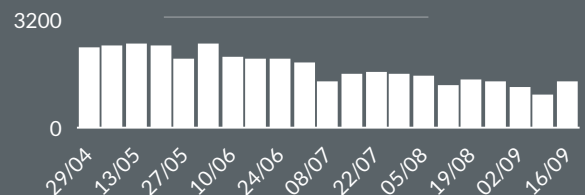
Between Sat Sep 10th, 2022 and Fri Sep 16th, 2022, the average days on market was 24. Between Sun Sep 10th, 2023 and Sat Sep 16th, 2023, the average days on market was 23. When the week of Sun Sep 10th, 2023 to Sat Sep 16th, 2023 is compared to the week of Sat Sep 10th, 2022 to Fri Sep 16th, 2022, the average days on market has decreased by 4.17%.

Total Sales Volume

Between Sat Sep 10th, 2022 and Fri Sep 16th, 2022, the total volume of sales was \$1.59B. Between Sun Sep 10th, 2023 and Sat Sep 16th, 2023, the total volume of sales was \$1.49B. When the week of Sun Sep 10th, 2023 to Sat Sep 16th, 2023 is compared to the week of Sat Sep 10th, 2022 to Fri Sep 16th, 2022, the total volume of sales has decreased by 6.61%.

Total Sales | Quick Overview (See Page #5)

Between Sun Sep 10th, 2023 and Sat Sep 16th, 2023, the total number of sales was 1,346.





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Total Listings

Between Sun Sep 10th, 2023 and Sat Sep 16th, 2023, the total number of new listings was 5,160. Between Sat Sep 10th, 2022 and Fri Sep 16th, 2022, the total number of new listings was 3,828. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Saturday September 10th, 2022 to Friday September 16th, 2022, the total number of new listings has increased by 34.80%.

34.80%
Increase



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2022 - Sep 16th, 2022

Between Sat Sep 10th, 2022 and Fri Sep 16th, 2022, the total number of new listings was 3,828. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Saturday September 10th, 2022 to Friday September 16th, 2022, the total number of new listings has increased by 34.80%.

17.92%
Increase



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2021 - Sep 16th, 2021

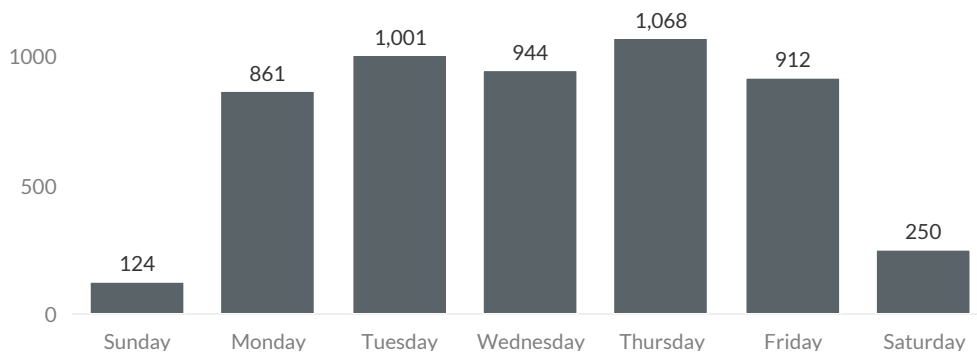
Between Fri Sep 10th, 2021 and Thu Sep 16th, 2021, the total number of new listings was 4,376. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Friday September 10th, 2021 to Thursday September 16th, 2021, the total number of new listings has increased by 17.92%.

16.21%
Decrease



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2020 - Sep 16th, 2020

Between Thu Sep 10th, 2020 and Wed Sep 16th, 2020, the total number of new listings was 6,158. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Thursday September 10th, 2020 to Wednesday September 16th, 2020, the total number of new listings has decreased by 16.21%.

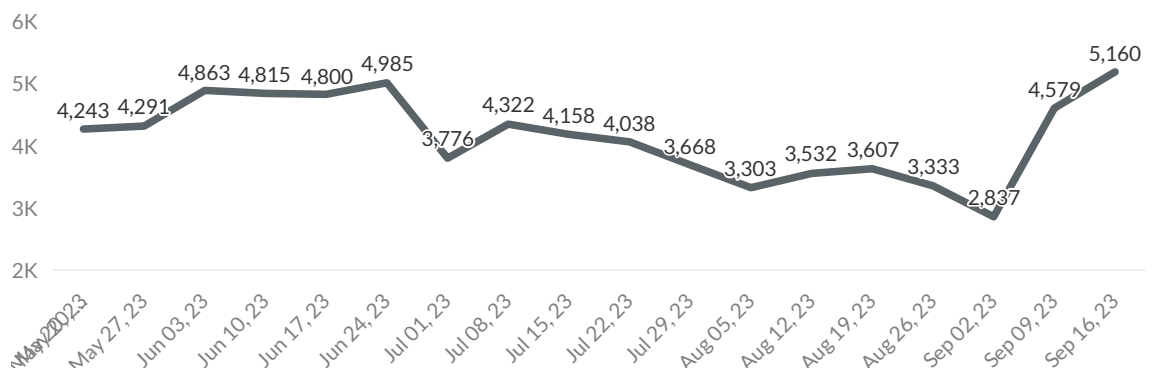


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday September 16th, 2023. Between Sunday September 10th, 2023 and Saturday September 16th, 2023, we have seen a total volume of 5,160 new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for all properties that have been listed over the last 4 months as of Saturday September 16th, 2023.





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Average List Price

Between Sun Sep 10th, 2023 and Sat Sep 16th, 2023, the average list price was \$1.32M. Between Sat Sep 10th, 2022 and Fri Sep 16th, 2022, the average list price was \$1.36M. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Saturday September 10th, 2022 to Friday September 16th, 2022, the average list price has decreased by 3.02%.

3.02%
Decrease



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2022 - Sep 16th, 2022

Between Sat Sep 10th, 2022 and Fri Sep 16th, 2022, the average list price was \$1.36M. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Saturday September 10th, 2022 to Friday September 16th, 2022, the average list price has decreased by 3.02%.

8.67%
Increase



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2021 - Sep 16th, 2021

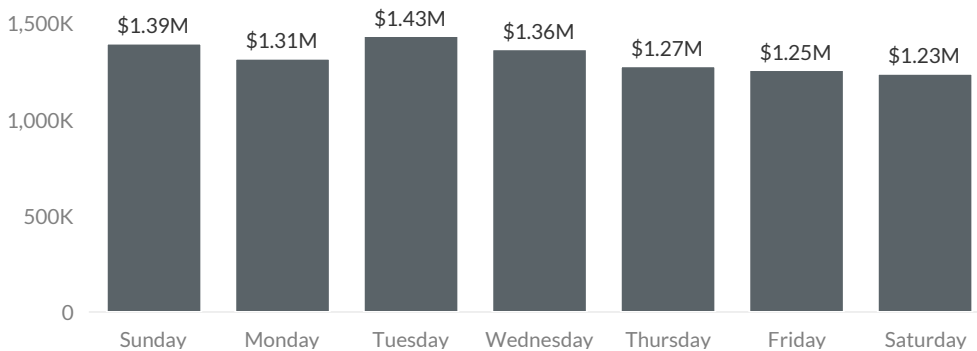
Between Fri Sep 10th, 2021 and Thu Sep 16th, 2021, the average list price was \$1.22M. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Friday September 10th, 2021 to Thursday September 16th, 2021, the average list price has increased by 8.67%.

22.21%
Increase



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2020 - Sep 16th, 2020

Between Thu Sep 10th, 2020 and Wed Sep 16th, 2020, the average list price was \$1.08M. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Thursday September 10th, 2020 to Wednesday September 16th, 2020, the average list price has increased by 22.21%.

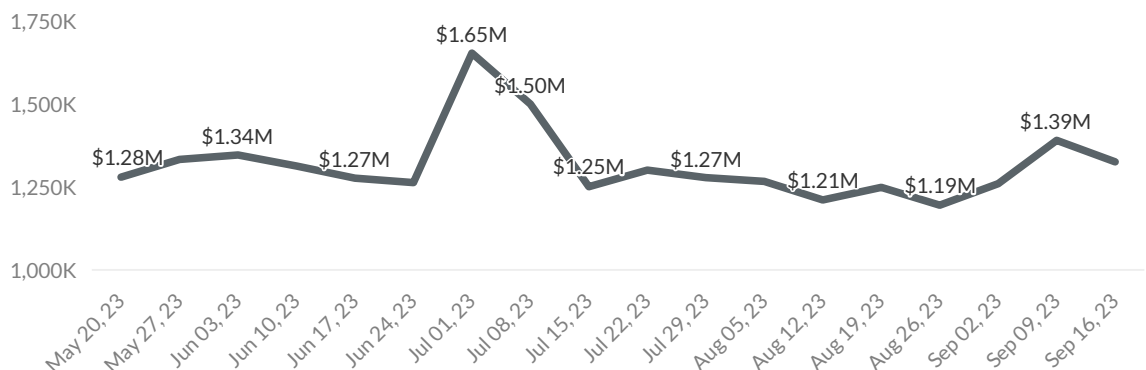


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday September 16th, 2023. Between Sunday September 10th, 2023 and Saturday September 16th, 2023, we have seen an average list price of \$1.32M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average list price of all properties listed over the last 4 months as of Saturday September 16th, 2023.





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Total Inventory Cost

Between Sun Sep 10th, 2023 and Sat Sep 16th, 2023, the total cost of inventory was \$6.82B. Between Sat Sep 10th, 2022 and Fri Sep 16th, 2022, the total cost of inventory was \$5.22B. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Saturday September 10th, 2022 to Friday September 16th, 2022, the total cost of inventory has increased by 30.73%.

30.73%
Increase



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2022 - Sep 16th, 2022

Between Sat Sep 10th, 2022 and Fri Sep 16th, 2022, the total cost of inventory was \$5.22B. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Saturday September 10th, 2022 to Friday September 16th, 2022, the total cost of inventory has increased by 30.73%.

28.14%
Increase



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2021 - Sep 16th, 2021

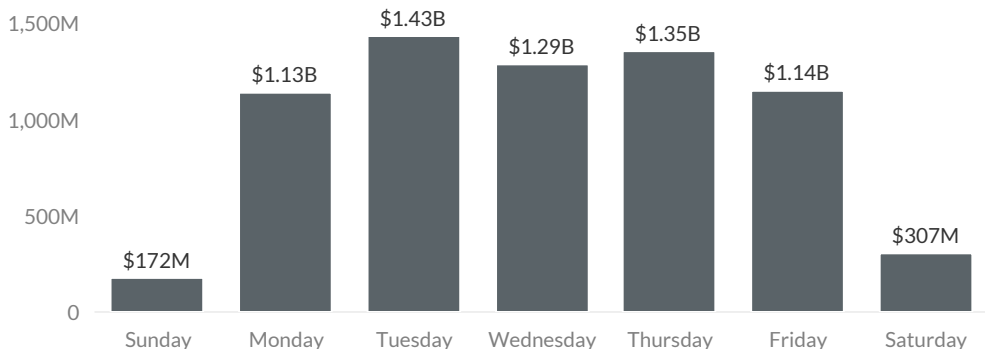
Between Fri Sep 10th, 2021 and Thu Sep 16th, 2021, the total cost of inventory was \$5.32B. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Friday September 10th, 2021 to Thursday September 16th, 2021, the total cost of inventory has increased by 28.14%.

2.41%
Increase



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2020 - Sep 16th, 2020

Between Thu Sep 10th, 2020 and Wed Sep 16th, 2020, the total cost of inventory was \$6.66B. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Thursday September 10th, 2020 to Wednesday September 16th, 2020, the total cost of inventory has increased by 2.41%.

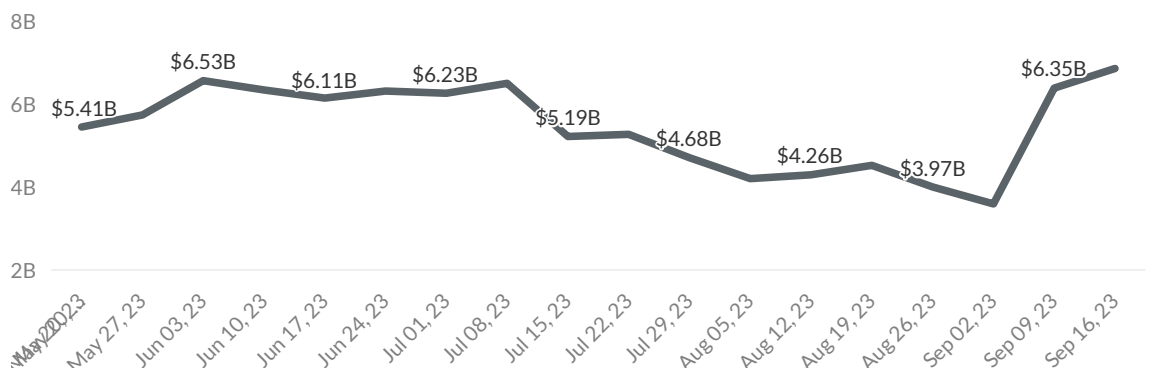


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday September 16th, 2023. Between Sunday September 10th, 2023 and Saturday September 16th, 2023, we have seen a total inventory volume of \$6.82B for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for the total cost of all new inventory over the last 4 months as of Saturday September 16th, 2023.





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Total Sales

Between Sun Sep 10th, 2023 and Sat Sep 16th, 2023, the total number of sales was 1,346. Between Sat Sep 10th, 2022 and Fri Sep 16th, 2022, the total number of sales was 1,486. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Saturday September 10th, 2022 to Friday September 16th, 2022, the total number of sales has decreased by 9.42%.

9.42%
Decrease



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2022 - Sep 16th, 2022

Between Sat Sep 10th, 2022 and Fri Sep 16th, 2022, the total number of sales was 1,486. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Saturday September 10th, 2022 to Friday September 16th, 2022, the total number of sales has decreased by 9.42%.

50.28%
Decrease



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2021 - Sep 16th, 2021

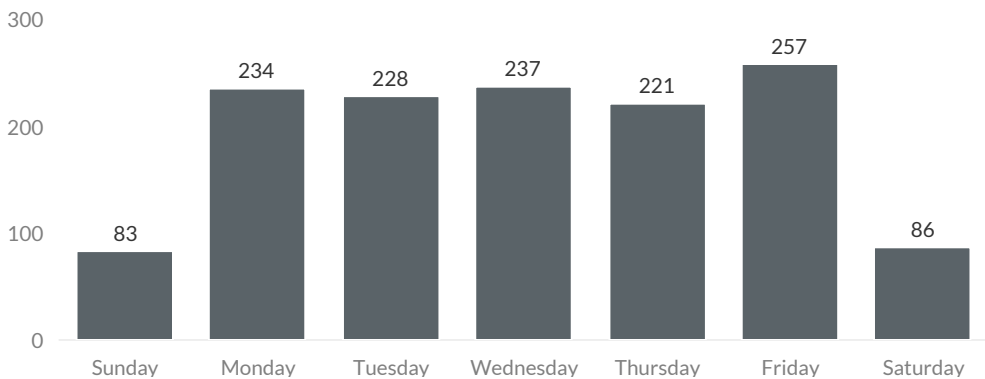
Between Fri Sep 10th, 2021 and Thu Sep 16th, 2021, the total number of sales was 2,707. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Friday September 10th, 2021 to Thursday September 16th, 2021, the total number of sales has decreased by 50.28%.

57.51%
Decrease



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2020 - Sep 16th, 2020

Between Thu Sep 10th, 2020 and Wed Sep 16th, 2020, the total number of sales was 3,168. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Thursday September 10th, 2020 to Wednesday September 16th, 2020, the total number of sales has decreased by 57.51%.

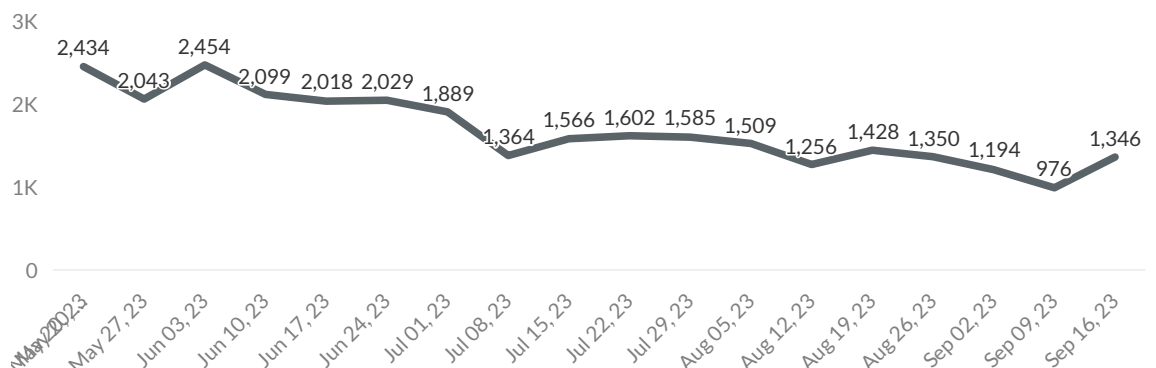


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday September 16th, 2023. Between Sunday September 10th, 2023 and Saturday September 16th, 2023, we have seen a total volume of 1,346 properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for all properties that have been sold over the last 4 months as of Saturday September 16th, 2023.



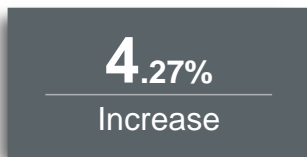


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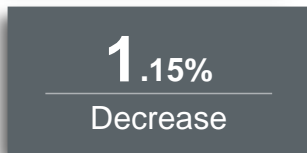
Sales Average Price

Between Sun Sep 10th, 2023 and Sat Sep 16th, 2023, the average sale price was \$1.12M. Between Sat Sep 10th, 2022 and Fri Sep 16th, 2022, the average sale price was \$1.07M. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Saturday September 10th, 2022 to Friday September 16th, 2022, the average sale price has increased by 4.27%.



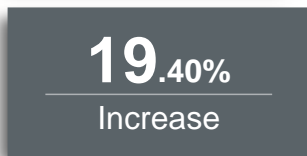
Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2022 - Sep 16th, 2022

Between Sat Sep 10th, 2022 and Fri Sep 16th, 2022, the average sale price was \$1.07M. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Saturday September 10th, 2022 to Friday September 16th, 2022, the average sale price has increased by 4.27%.



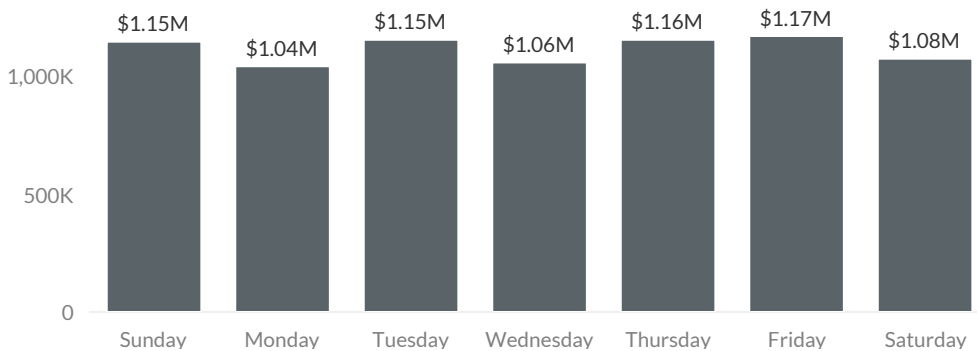
Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2021 - Sep 16th, 2021

Between Fri Sep 10th, 2021 and Thu Sep 16th, 2021, the average sale price was \$1.13M. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Friday September 10th, 2021 to Thursday September 16th, 2021, the average sale price has decreased by 1.15%.



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2020 - Sep 16th, 2020

Between Thu Sep 10th, 2020 and Wed Sep 16th, 2020, the average sale price was \$936K. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Thursday September 10th, 2020 to Wednesday September 16th, 2020, the average sale price has increased by 19.40%.

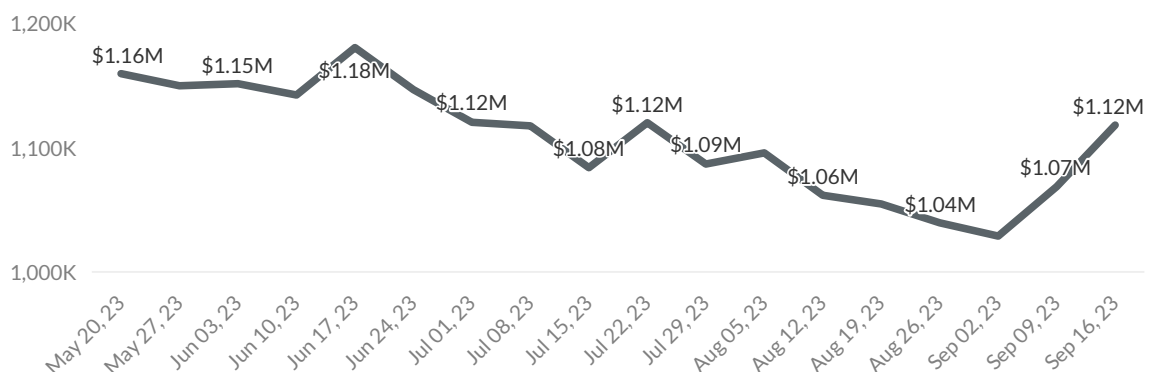


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday September 16th, 2023. Between Sunday September 10th, 2023 and Saturday September 16th, 2023, we have seen an average sale price of \$1.12M for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average sale price of all sold properties over the last 4 months as of Saturday September 16th, 2023.





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Average List to Sell Ratio

Between Sun Sep 10th, 2023 and Sat Sep 16th, 2023, the average asking to selling ratio was 1.006. Between Sat Sep 10th, 2022 and Fri Sep 16th, 2022, the average asking to selling ratio was 0.983. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Saturday September 10th, 2022 to Friday September 16th, 2022, the average asking to selling ratio has increased by 2.37%.

2.37%
Increase



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2022 - Sep 16th, 2022

Between Sat Sep 10th, 2022 and Fri Sep 16th, 2022, the average asking to selling ratio was 0.983. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Saturday September 10th, 2022 to Friday September 16th, 2022, the average asking to selling ratio has increased by 2.37%.

6.39%
Decrease



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2021 - Sep 16th, 2021

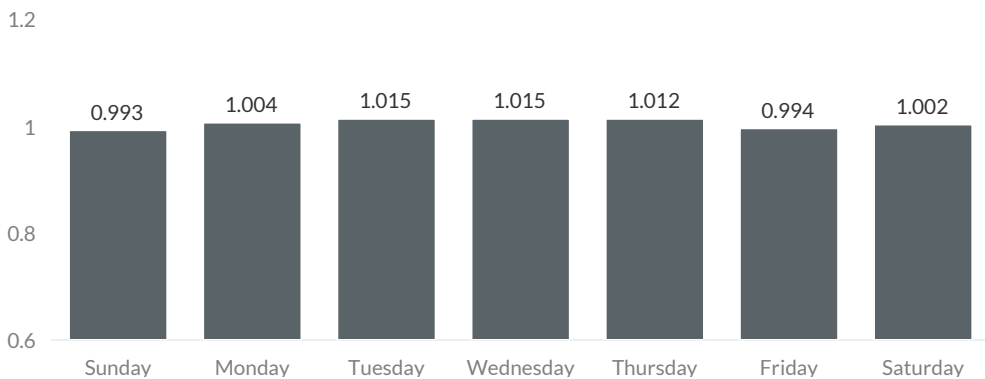
Between Fri Sep 10th, 2021 and Thu Sep 16th, 2021, the average asking to selling ratio was 1.075. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Friday September 10th, 2021 to Thursday September 16th, 2021, the average asking to selling ratio has decreased by 6.39%.

1.34%
Decrease



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2020 - Sep 16th, 2020

Between Thu Sep 10th, 2020 and Wed Sep 16th, 2020, the average asking to selling ratio was 1.020. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Thursday September 10th, 2020 to Wednesday September 16th, 2020, the average asking to selling ratio has decreased by 1.34%.

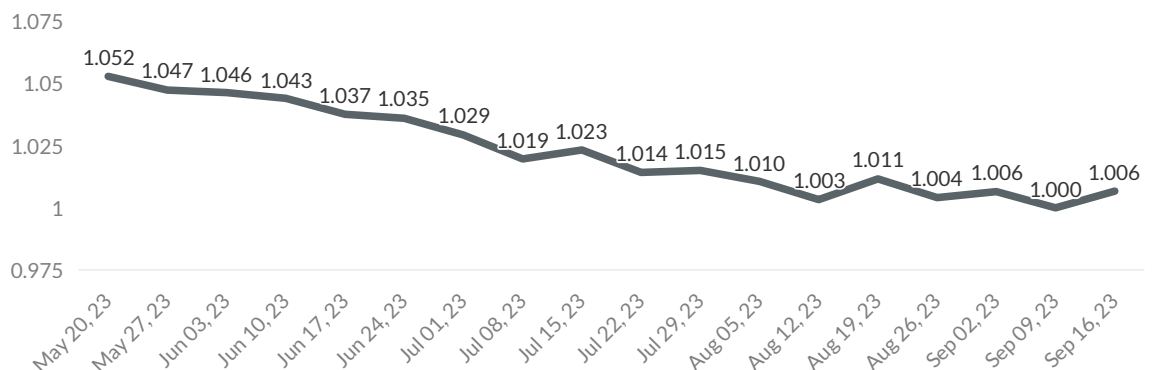


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday September 16th, 2023. Between Sunday September 10th, 2023 and Saturday September 16th, 2023, we have seen an average ask to sell price ratio of 1.006 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average ask to sell price ratio of all sold properties over the last 4 months as of Saturday September 16th, 2023.





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Average Days on Market

Between Sun Sep 10th, 2023 and Sat Sep 16th, 2023, the average days on market was 23. Between Sat Sep 10th, 2022 and Fri Sep 16th, 2022, the average days on market was 24. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Saturday September 10th, 2022 to Friday September 16th, 2022, the average days on market has decreased by 4.17%.

4.17%
Decrease



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2022 - Sep 16th, 2022

Between Sat Sep 10th, 2022 and Fri Sep 16th, 2022, the average days on market was 24. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Saturday September 10th, 2022 to Friday September 16th, 2022, the average days on market has decreased by 4.17%.

53.33%
Increase



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2021 - Sep 16th, 2021

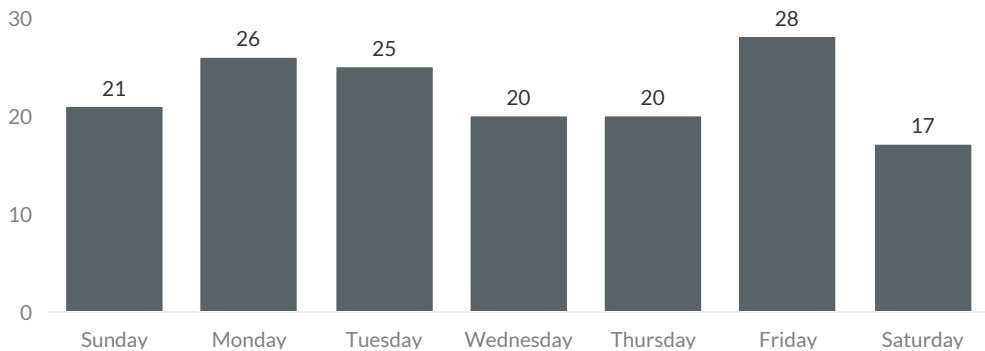
Between Fri Sep 10th, 2021 and Thu Sep 16th, 2021, the average days on market was 15. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Friday September 10th, 2021 to Thursday September 16th, 2021, the average days on market has increased by 53.33%.

21.05%
Increase



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2020 - Sep 16th, 2020

Between Thu Sep 10th, 2020 and Wed Sep 16th, 2020, the average days on market was 19. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Thursday September 10th, 2020 to Wednesday September 16th, 2020, the average days on market has increased by 21.05%.

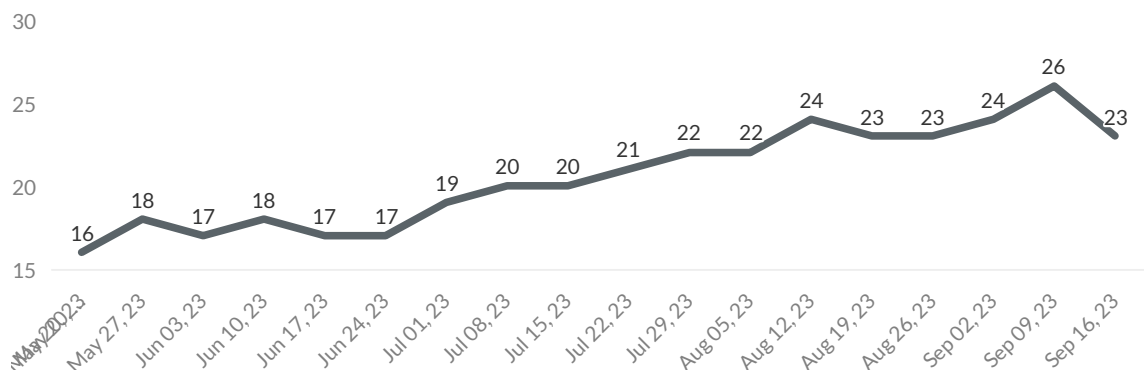


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday September 16th, 2023. Between Sunday September 10th, 2023 and Saturday September 16th, 2023, we have seen an average days on market of 23 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average days on market of all sold properties over the last 4 months as of Saturday September 16th, 2023.





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Total Sales Volume

Between Sun Sep 10th, 2023 and Sat Sep 16th, 2023, the total volume of sales was \$1.49B. Between Sat Sep 10th, 2022 and Fri Sep 16th, 2022, the total volume of sales was \$1.59B. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Saturday September 10th, 2022 to Friday September 16th, 2022, the total volume of sales has decreased by 6.61%.

6.61%
Decrease



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2022 - Sep 16th, 2022

Between Sat Sep 10th, 2022 and Fri Sep 16th, 2022, the total volume of sales was \$1.59B. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Saturday September 10th, 2022 to Friday September 16th, 2022, the total volume of sales has decreased by 6.61%.

51.40%
Decrease



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2021 - Sep 16th, 2021

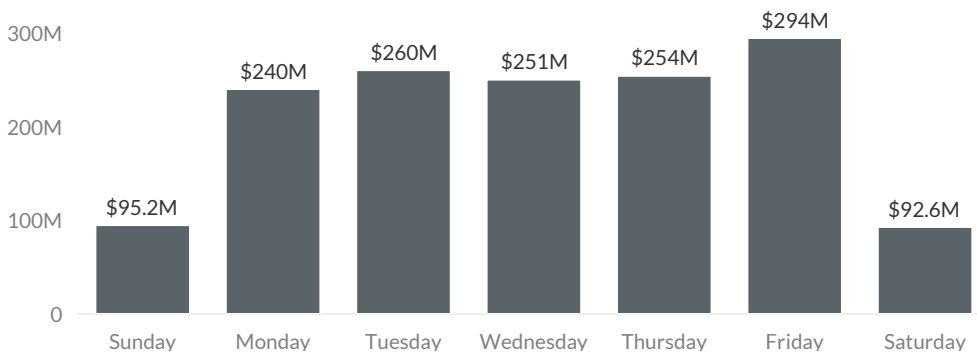
Between Fri Sep 10th, 2021 and Thu Sep 16th, 2021, the total volume of sales was \$3.06B. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Friday September 10th, 2021 to Thursday September 16th, 2021, the total volume of sales has decreased by 51.40%.

49.84%
Decrease



Sep 10th, 2023 - Sep 16th, 2023 vs Sep 10th, 2020 - Sep 16th, 2020

Between Thu Sep 10th, 2020 and Wed Sep 16th, 2020, the total volume of sales was \$2.96B. When the week of Sunday September 10th, 2023 to Saturday September 16th, 2023 is compared to the week of Thursday September 10th, 2020 to Wednesday September 16th, 2020, the total volume of sales has decreased by 49.84%.



Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday September 16th, 2023. Between Sunday September 10th, 2023 and Saturday September 16th, 2023, we have seen a total sales volume of \$1.49B for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for the total cost of all sold properties over the last 4 months as of Saturday September 16th, 2023.

