



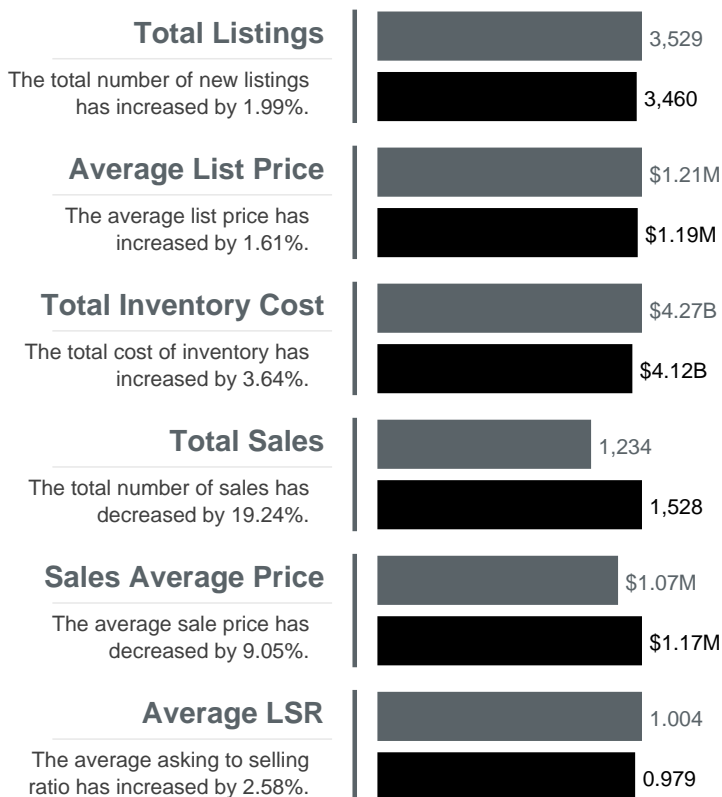
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Comparison

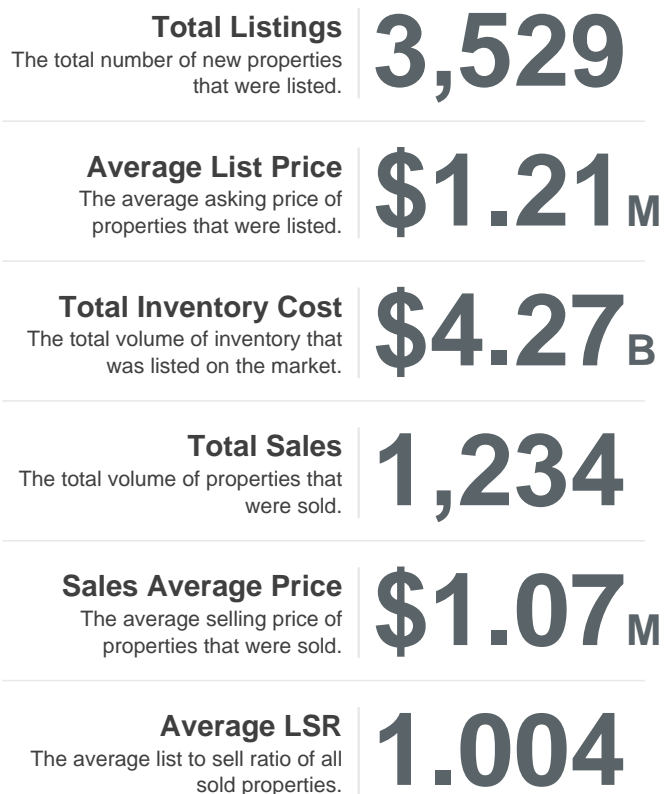
Below, we are comparing the two following date ranges : Sunday August 6th, 2023 to Saturday August 12th, 2023 and Saturday August 6th, 2022 to Friday August 12th, 2022

● Aug 6th, 23 to Aug 12th, 23 ● Aug 6th, 22 to Aug 12th, 22



Overview

Below, we are looking at the six key metrics between the following date range : Aug 6th, 2023 to Aug 12th, 2023. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.



Average DOM

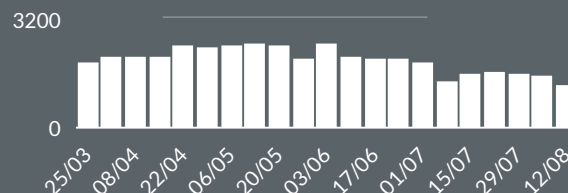
Between Sat Aug 6th, 2022 and Fri Aug 12th, 2022, the average days on market was 25. Between Sun Aug 6th, 2023 and Sat Aug 12th, 2023, the average days on market was 23. When the week of Sun Aug 6th, 2023 to Sat Aug 12th, 2023 is compared to the week of Sat Aug 6th, 2022 to Fri Aug 12th, 2022, the average days on market has decreased by 8.00%.

Total Sales Volume

Between Sat Aug 6th, 2022 and Fri Aug 12th, 2022, the total volume of sales was \$1.79B. Between Sun Aug 6th, 2023 and Sat Aug 12th, 2023, the total volume of sales was \$1.31B. When the week of Sun Aug 6th, 2023 to Sat Aug 12th, 2023 is compared to the week of Sat Aug 6th, 2022 to Fri Aug 12th, 2022, the total volume of sales has decreased by 27.11%.

Total Sales | Quick Overview (See Page #5)

Between Sun Aug 6th, 2023 and Sat Aug 12th, 2023, the total number of sales was 1,234.





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Total Listings

Between Sun Aug 6th, 2023 and Sat Aug 12th, 2023, the total number of new listings was 3,529. Between Sat Aug 6th, 2022 and Fri Aug 12th, 2022, the total number of new listings was 3,460. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Saturday August 6th, 2022 to Friday August 12th, 2022, the total number of new listings has increased by 1.99%.

1.99%
Increase



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2022 - Aug 12th, 2022

Between Sat Aug 6th, 2022 and Fri Aug 12th, 2022, the total number of new listings was 3,460. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Saturday August 6th, 2022 to Friday August 12th, 2022, the total number of new listings has increased by 1.99%.

9.94%
Increase



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2021 - Aug 12th, 2021

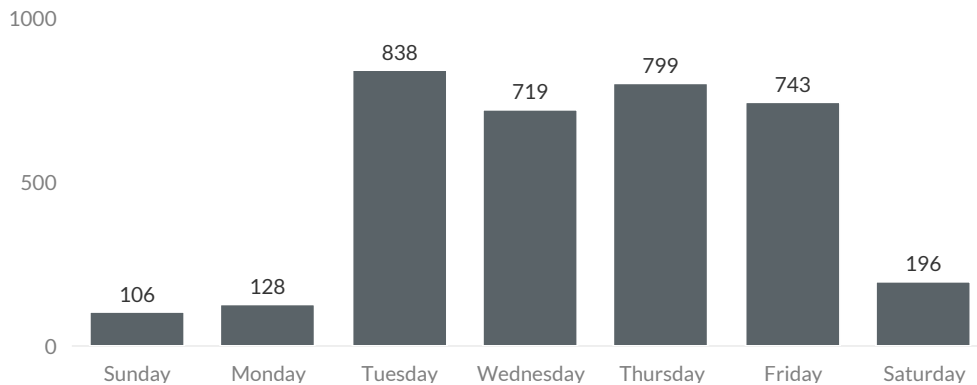
Between Fri Aug 6th, 2021 and Thu Aug 12th, 2021, the total number of new listings was 3,210. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Friday August 6th, 2021 to Thursday August 12th, 2021, the total number of new listings has increased by 9.94%.

35.13%
Decrease



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2020 - Aug 12th, 2020

Between Thu Aug 6th, 2020 and Wed Aug 12th, 2020, the total number of new listings was 5,440. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Thursday August 6th, 2020 to Wednesday August 12th, 2020, the total number of new listings has decreased by 35.13%.

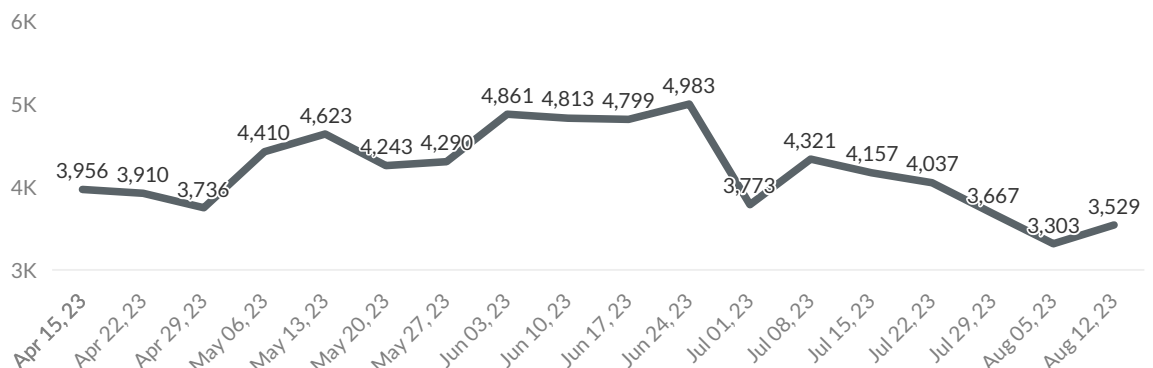


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday August 12th, 2023. Between Sunday August 6th, 2023 and Saturday August 12th, 2023, we have seen a total volume of 3,529 new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for all properties that have been listed over the last 4 months as of Saturday August 12th, 2023.



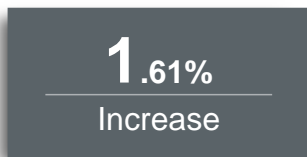


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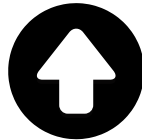
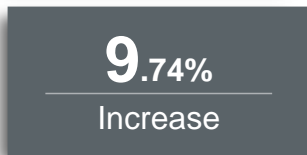
Average List Price

Between Sun Aug 6th, 2023 and Sat Aug 12th, 2023, the average list price was \$1.21M. Between Sat Aug 6th, 2022 and Fri Aug 12th, 2022, the average list price was \$1.19M. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Saturday August 6th, 2022 to Friday August 12th, 2022, the average list price has increased by 1.61%.



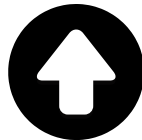
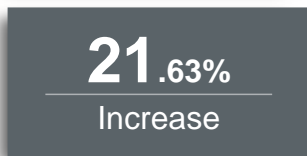
Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2022 - Aug 12th, 2022

Between Sat Aug 6th, 2022 and Fri Aug 12th, 2022, the average list price was \$1.19M. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Saturday August 6th, 2022 to Friday August 12th, 2022, the average list price has increased by 1.61%.



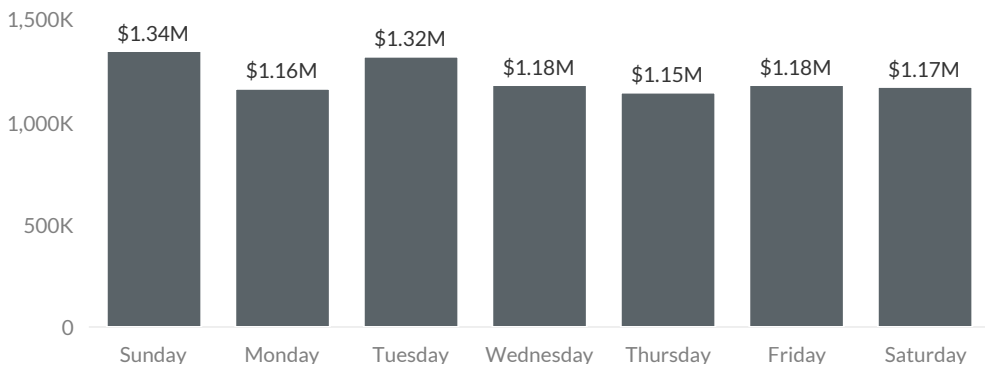
Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2021 - Aug 12th, 2021

Between Fri Aug 6th, 2021 and Thu Aug 12th, 2021, the average list price was \$1.10M. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Friday August 6th, 2021 to Thursday August 12th, 2021, the average list price has increased by 9.74%.



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2020 - Aug 12th, 2020

Between Thu Aug 6th, 2020 and Wed Aug 12th, 2020, the average list price was \$994K. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Thursday August 6th, 2020 to Wednesday August 12th, 2020, the average list price has increased by 21.63%.

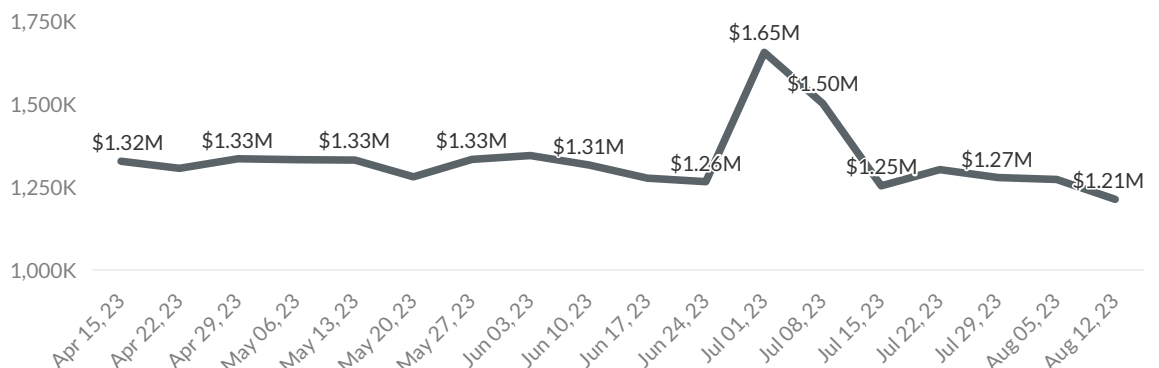


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday August 12th, 2023. Between Sunday August 6th, 2023 and Saturday August 12th, 2023, we have seen an average list price of \$1.21M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average list price of all properties listed over the last 4 months as of Saturday August 12th, 2023.





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Total Inventory Cost

Between Sun Aug 6th, 2023 and Sat Aug 12th, 2023, the total cost of inventory was \$4.27B. Between Sat Aug 6th, 2022 and Fri Aug 12th, 2022, the total cost of inventory was \$4.12B. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Saturday August 6th, 2022 to Friday August 12th, 2022, the total cost of inventory has increased by 3.64%.

3.64%
Increase



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2022 - Aug 12th, 2022

Between Sat Aug 6th, 2022 and Fri Aug 12th, 2022, the total cost of inventory was \$4.12B. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Saturday August 6th, 2022 to Friday August 12th, 2022, the total cost of inventory has increased by 3.64%.

20.65%
Increase



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2021 - Aug 12th, 2021

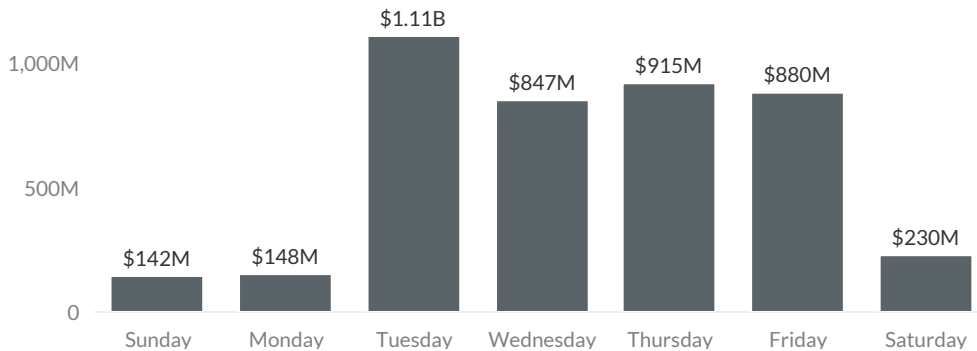
Between Fri Aug 6th, 2021 and Thu Aug 12th, 2021, the total cost of inventory was \$3.54B. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Friday August 6th, 2021 to Thursday August 12th, 2021, the total cost of inventory has increased by 20.65%.

21.10%
Decrease



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2020 - Aug 12th, 2020

Between Thu Aug 6th, 2020 and Wed Aug 12th, 2020, the total cost of inventory was \$5.41B. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Thursday August 6th, 2020 to Wednesday August 12th, 2020, the total cost of inventory has decreased by 21.10%.

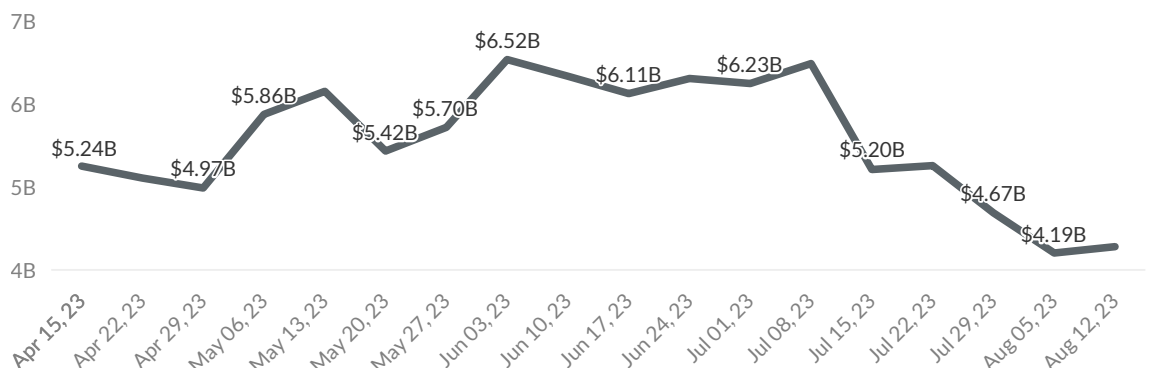


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday August 12th, 2023. Between Sunday August 6th, 2023 and Saturday August 12th, 2023, we have seen a total inventory volume of \$4.27B for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for the total cost of all new inventory over the last 4 months as of Saturday August 12th, 2023.



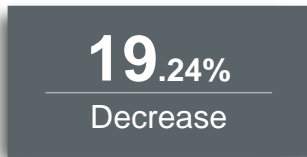


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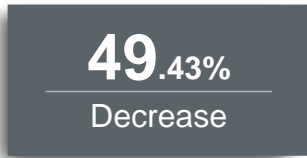
Total Sales

Between Sun Aug 6th, 2023 and Sat Aug 12th, 2023, the total number of sales was 1,234. Between Sat Aug 6th, 2022 and Fri Aug 12th, 2022, the total number of sales was 1,528. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Saturday August 6th, 2022 to Friday August 12th, 2022, the total number of sales has decreased by 19.24%.



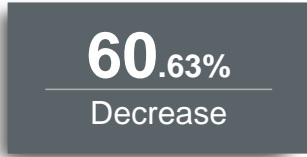
Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2022 - Aug 12th, 2022

Between Sat Aug 6th, 2022 and Fri Aug 12th, 2022, the total number of sales was 1,528. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Saturday August 6th, 2022 to Friday August 12th, 2022, the total number of sales has decreased by 19.24%.



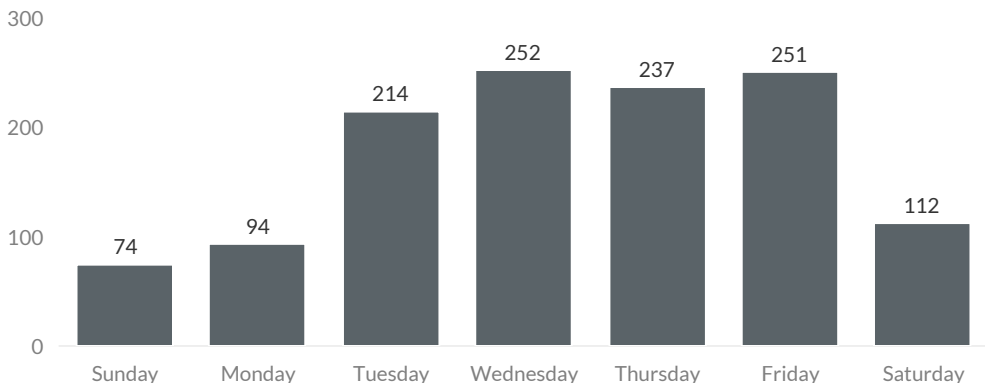
Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2021 - Aug 12th, 2021

Between Fri Aug 6th, 2021 and Thu Aug 12th, 2021, the total number of sales was 2,440. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Friday August 6th, 2021 to Thursday August 12th, 2021, the total number of sales has decreased by 49.43%.



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2020 - Aug 12th, 2020

Between Thu Aug 6th, 2020 and Wed Aug 12th, 2020, the total number of sales was 3,134. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Thursday August 6th, 2020 to Wednesday August 12th, 2020, the total number of sales has decreased by 60.63%.

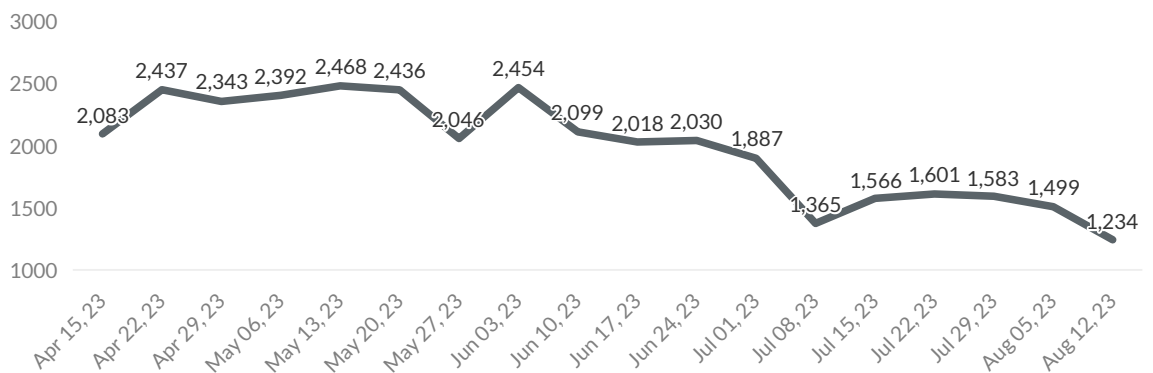


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday August 12th, 2023. Between Sunday August 6th, 2023 and Saturday August 12th, 2023, we have seen a total volume of 1,234 properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for all properties that have been sold over the last 4 months as of Saturday August 12th, 2023.





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Sales Average Price

Between Sun Aug 6th, 2023 and Sat Aug 12th, 2023, the average sale price was \$1.07M. Between Sat Aug 6th, 2022 and Fri Aug 12th, 2022, the average sale price was \$1.17M. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Saturday August 6th, 2022 to Friday August 12th, 2022, the average sale price has decreased by 9.05%.

9.05%
Decrease



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2022 - Aug 12th, 2022

Between Sat Aug 6th, 2022 and Fri Aug 12th, 2022, the average sale price was \$1.17M. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Saturday August 6th, 2022 to Friday August 12th, 2022, the average sale price has decreased by 9.05%.

1.15%
Increase



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2021 - Aug 12th, 2021

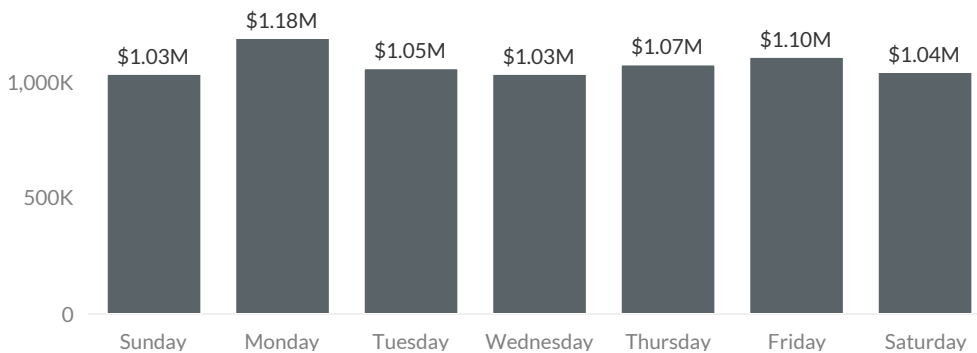
Between Fri Aug 6th, 2021 and Thu Aug 12th, 2021, the average sale price was \$1.06M. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Friday August 6th, 2021 to Thursday August 12th, 2021, the average sale price has increased by 1.15%.

17.03%
Increase



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2020 - Aug 12th, 2020

Between Thu Aug 6th, 2020 and Wed Aug 12th, 2020, the average sale price was \$912K. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Thursday August 6th, 2020 to Wednesday August 12th, 2020, the average sale price has increased by 17.03%.

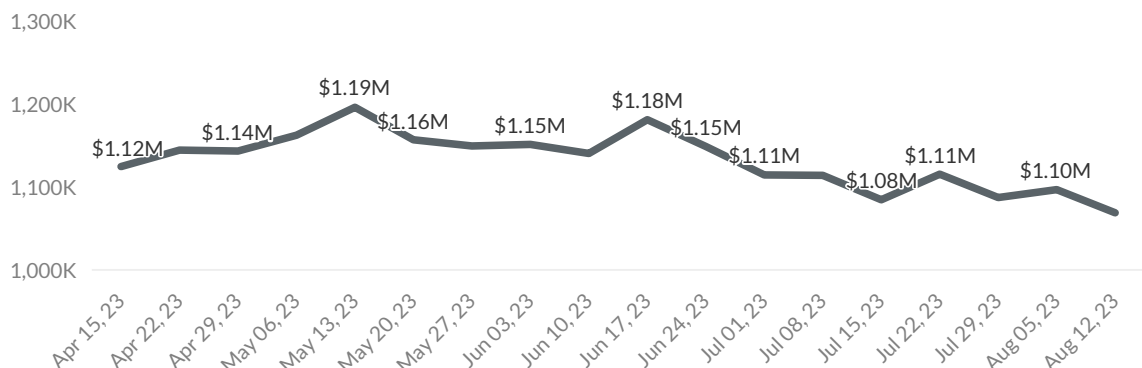


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday August 12th, 2023. Between Sunday August 6th, 2023 and Saturday August 12th, 2023, we have seen an average sale price of \$1.07M for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average sale price of all sold properties over the last 4 months as of Saturday August 12th, 2023.





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Average List to Sell Ratio

Between Sun Aug 6th, 2023 and Sat Aug 12th, 2023, the average asking to selling ratio was 1.004. Between Sat Aug 6th, 2022 and Fri Aug 12th, 2022, the average asking to selling ratio was 0.979. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Saturday August 6th, 2022 to Friday August 12th, 2022, the average asking to selling ratio has increased by 2.58%.

2.58%
Increase



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2022 - Aug 12th, 2022

Between Sat Aug 6th, 2022 and Fri Aug 12th, 2022, the average asking to selling ratio was 0.979. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Saturday August 6th, 2022 to Friday August 12th, 2022, the average asking to selling ratio has increased by 2.58%.

4.00%
Decrease



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2021 - Aug 12th, 2021

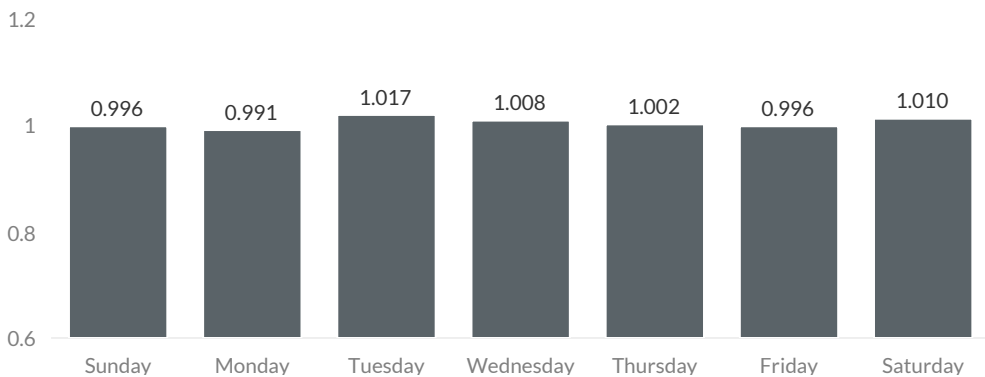
Between Fri Aug 6th, 2021 and Thu Aug 12th, 2021, the average asking to selling ratio was 1.046. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Friday August 6th, 2021 to Thursday August 12th, 2021, the average asking to selling ratio has decreased by 4.00%.

1.03%
Decrease



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2020 - Aug 12th, 2020

Between Thu Aug 6th, 2020 and Wed Aug 12th, 2020, the average asking to selling ratio was 1.015. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Thursday August 6th, 2020 to Wednesday August 12th, 2020, the average asking to selling ratio has decreased by 1.03%.

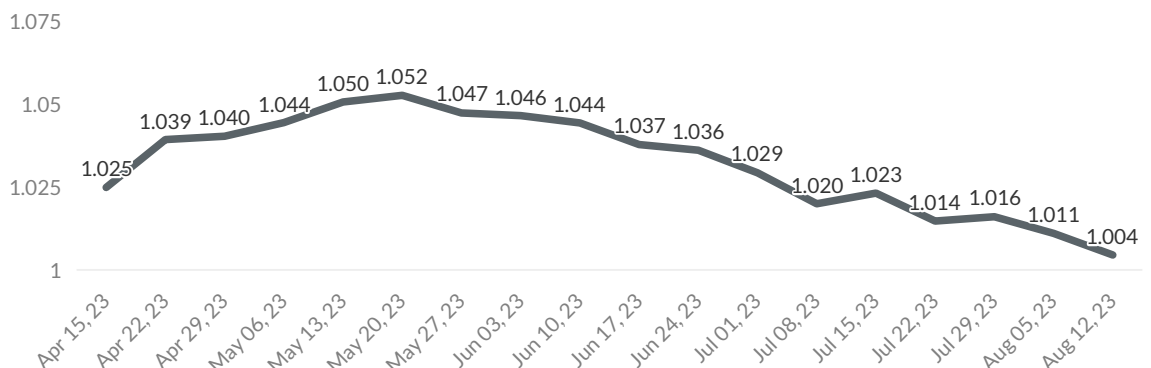


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday August 12th, 2023. Between Sunday August 6th, 2023 and Saturday August 12th, 2023, we have seen an average ask to sell price ratio of 1.004 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average ask to sell price ratio of all sold properties over the last 4 months as of Saturday August 12th, 2023.





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Average Days on Market

Between Sun Aug 6th, 2023 and Sat Aug 12th, 2023, the average days on market was 23. Between Sat Aug 6th, 2022 and Fri Aug 12th, 2022, the average days on market was 25. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Saturday August 6th, 2022 to Friday August 12th, 2022, the average days on market has decreased by 8.00%.

8.00%
Decrease



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2022 - Aug 12th, 2022

Between Sat Aug 6th, 2022 and Fri Aug 12th, 2022, the average days on market was 25. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Saturday August 6th, 2022 to Friday August 12th, 2022, the average days on market has decreased by 8.00%.

27.78%
Increase



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2021 - Aug 12th, 2021

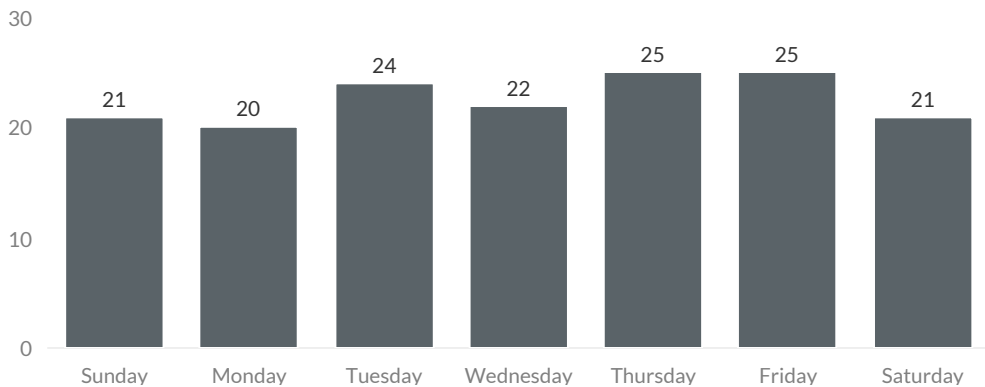
Between Fri Aug 6th, 2021 and Thu Aug 12th, 2021, the average days on market was 18. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Friday August 6th, 2021 to Thursday August 12th, 2021, the average days on market has increased by 27.78%.

27.78%
Increase



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2020 - Aug 12th, 2020

Between Thu Aug 6th, 2020 and Wed Aug 12th, 2020, the average days on market was 18. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Thursday August 6th, 2020 to Wednesday August 12th, 2020, the average days on market has increased by 27.78%.

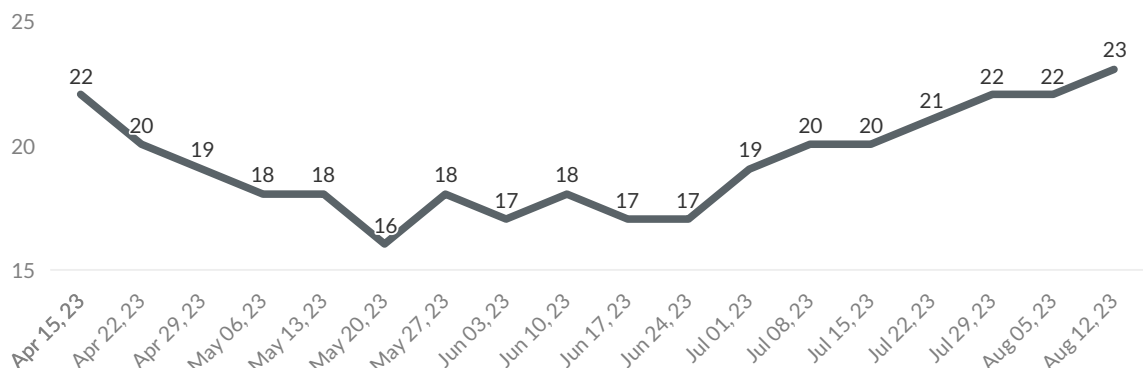


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday August 12th, 2023. Between Sunday August 6th, 2023 and Saturday August 12th, 2023, we have seen an average days on market of 23 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average days on market of all sold properties over the last 4 months as of Saturday August 12th, 2023.





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Total Sales Volume

Between Sun Aug 6th, 2023 and Sat Aug 12th, 2023, the total volume of sales was \$1.31B. Between Sat Aug 6th, 2022 and Fri Aug 12th, 2022, the total volume of sales was \$1.79B. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Saturday August 6th, 2022 to Friday August 12th, 2022, the total volume of sales has decreased by 27.11%.

27.11%
Decrease



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2022 - Aug 12th, 2022

Between Sat Aug 6th, 2022 and Fri Aug 12th, 2022, the total volume of sales was \$1.79B. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Saturday August 6th, 2022 to Friday August 12th, 2022, the total volume of sales has decreased by 27.11%.

49.30%
Decrease



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2021 - Aug 12th, 2021

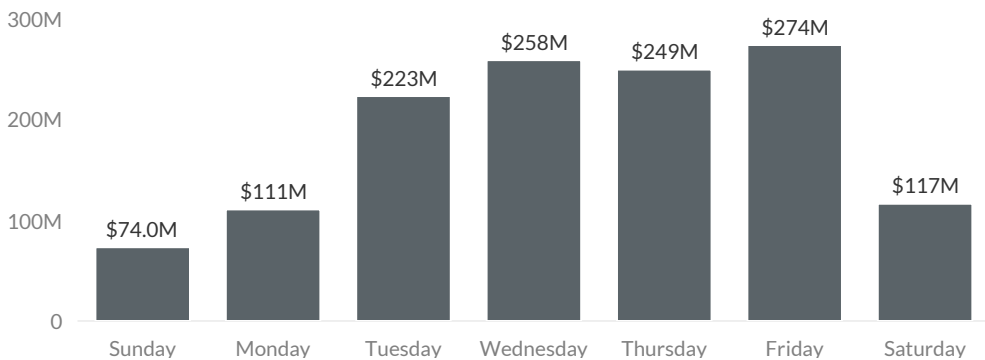
Between Fri Aug 6th, 2021 and Thu Aug 12th, 2021, the total volume of sales was \$2.58B. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Friday August 6th, 2021 to Thursday August 12th, 2021, the total volume of sales has decreased by 49.30%.

54.32%
Decrease



Aug 6th, 2023 - Aug 12th, 2023 vs Aug 6th, 2020 - Aug 12th, 2020

Between Thu Aug 6th, 2020 and Wed Aug 12th, 2020, the total volume of sales was \$2.86B. When the week of Sunday August 6th, 2023 to Saturday August 12th, 2023 is compared to the week of Thursday August 6th, 2020 to Wednesday August 12th, 2020, the total volume of sales has decreased by 54.32%.



Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday August 12th, 2023. Between Sunday August 6th, 2023 and Saturday August 12th, 2023, we have seen a total sales volume of \$1.31B for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for the total cost of all sold properties over the last 4 months as of Saturday August 12th, 2023.

