



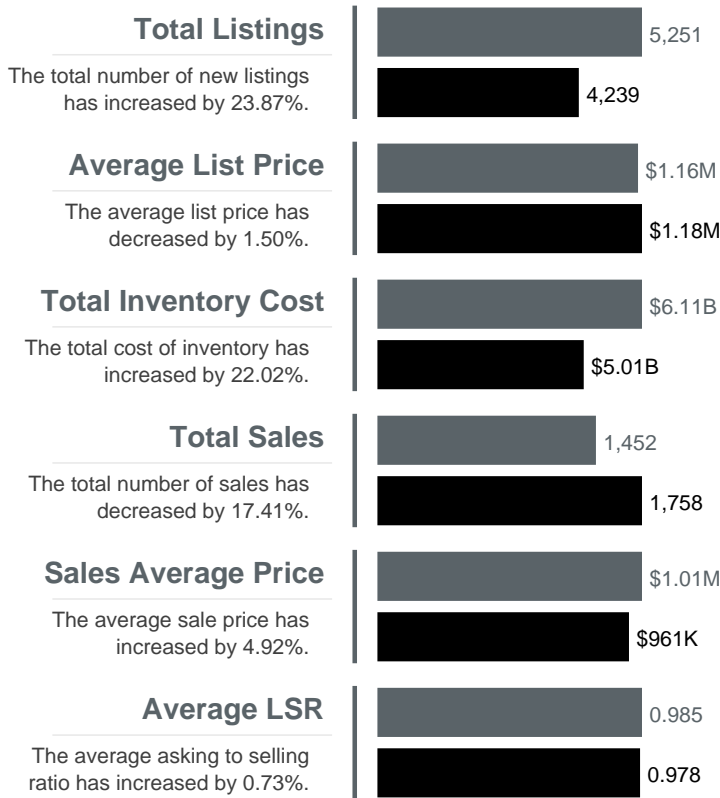
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Comparison

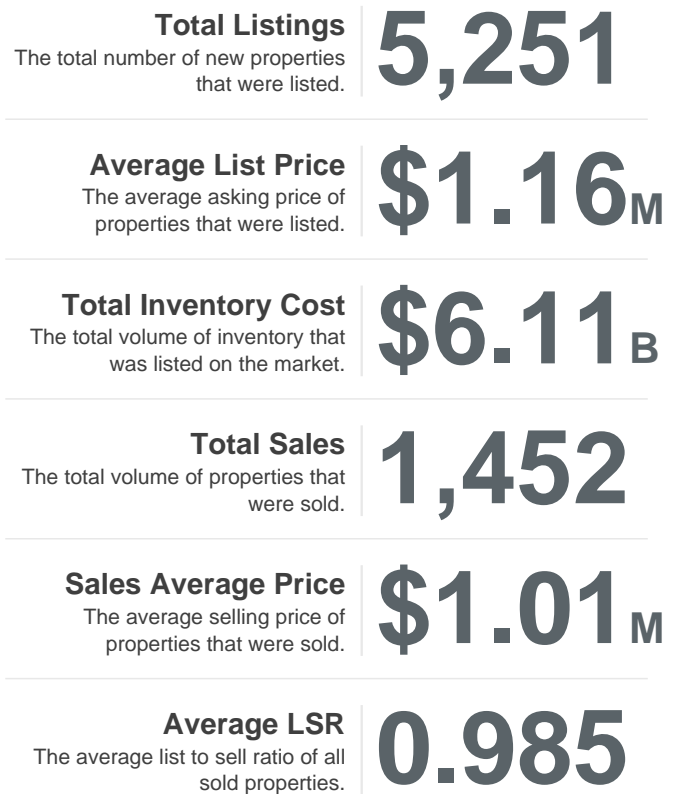
Below, we are comparing the two following date ranges : Sunday October 29th, 2023 to Saturday November 4th, 2023 **and** Saturday October 29th, 2022 to Friday November 4th, 2022

● Oct 29th, 23 to Nov 4th, 23 ● Oct 29th, 22 to Nov 4th, 22



Overview

Below, we are looking at the six key metrics between the following date range : Oct 29th, 2023 to Nov 4th, 2023. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.



Average DOM

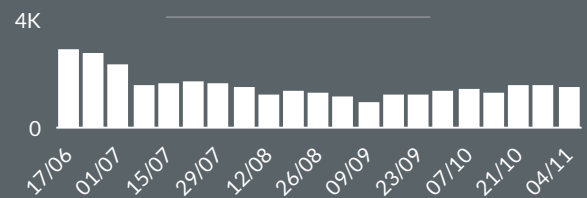
Between Sat Oct 29th, 2022 and Fri Nov 4th, 2022, the average days on market was 28. Between Sun Oct 29th, 2023 and Sat Nov 4th, 2023, the average days on market was 27. When the week of Sun Oct 29th, 2023 to Sat Nov 4th, 2023 is compared to the week of Sat Oct 29th, 2022 to Fri Nov 4th, 2022, the average days on market has decreased by 3.57%.

Total Sales Volume

Between Sat Oct 29th, 2022 and Fri Nov 4th, 2022, the total volume of sales was \$1.69B. Between Sun Oct 29th, 2023 and Sat Nov 4th, 2023, the total volume of sales was \$1.43B. When the week of Sun Oct 29th, 2023 to Sat Nov 4th, 2023 is compared to the week of Sat Oct 29th, 2022 to Fri Nov 4th, 2022, the total volume of sales has decreased by 15.04%.

Total Sales | Quick Overview (See Page #5)

Between Sun Oct 29th, 2023 and Sat Nov 4th, 2023, the total number of sales was 1,452.





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Total Listings

Between Sun Oct 29th, 2023 and Sat Nov 4th, 2023, the total number of new listings was 5,251. Between Sat Oct 29th, 2022 and Fri Nov 4th, 2022, the total number of new listings was 4,239. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Saturday October 29th, 2022 to Friday November 4th, 2022, the total number of new listings has increased by 23.87%.

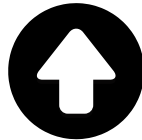
23.87%
Increase



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2022 - Nov 4th, 2022

Between Sat Oct 29th, 2022 and Fri Nov 4th, 2022, the total number of new listings was 4,239. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Saturday October 29th, 2022 to Friday November 4th, 2022, the total number of new listings has increased by 23.87%.

26.65%
Increase



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2021 - Nov 4th, 2021

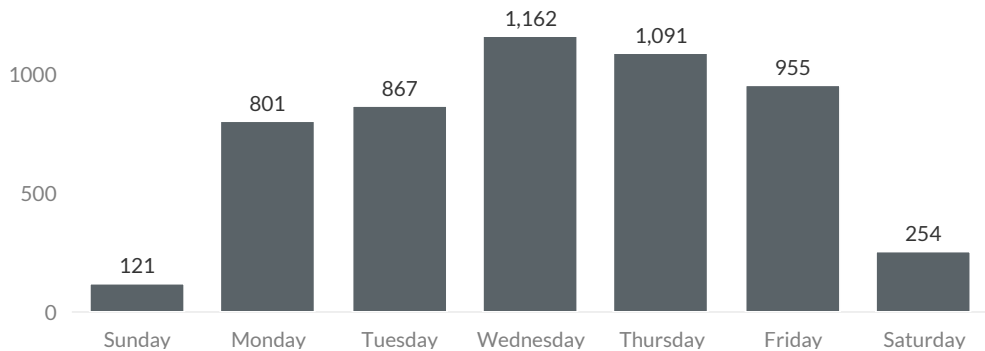
Between Fri Oct 29th, 2021 and Thu Nov 4th, 2021, the total number of new listings was 4,146. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Friday October 29th, 2021 to Thursday November 4th, 2021, the total number of new listings has increased by 26.65%.

10.59%
Increase



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2020 - Nov 4th, 2020

Between Thu Oct 29th, 2020 and Wed Nov 4th, 2020, the total number of new listings was 4,748. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Thursday October 29th, 2020 to Wednesday November 4th, 2020, the total number of new listings has increased by 10.59%.

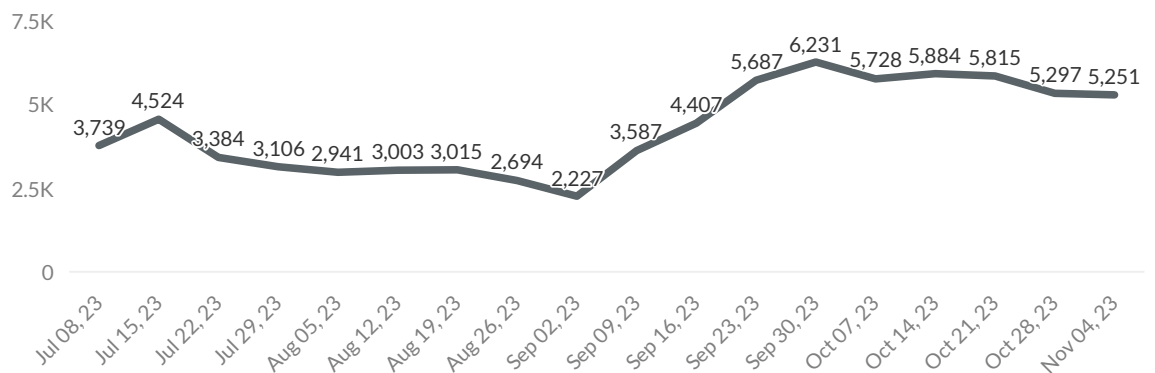


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday November 4th, 2023. Between Sunday October 29th, 2023 and Saturday November 4th, 2023, we have seen a total volume of 5,251 new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for all properties that have been listed over the last 4 months as of Saturday November 4th, 2023.





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Average List Price

Between Sun Oct 29th, 2023 and Sat Nov 4th, 2023, the average list price was \$1.16M. Between Sat Oct 29th, 2022 and Fri Nov 4th, 2022, the average list price was \$1.18M. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Saturday October 29th, 2022 to Friday November 4th, 2022, the average list price has decreased by 1.50%.

1.50%
Decrease



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2022 - Nov 4th, 2022

Between Sat Oct 29th, 2022 and Fri Nov 4th, 2022, the average list price was \$1.18M. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Saturday October 29th, 2022 to Friday November 4th, 2022, the average list price has decreased by 1.50%.

1.29%
Decrease



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2021 - Nov 4th, 2021

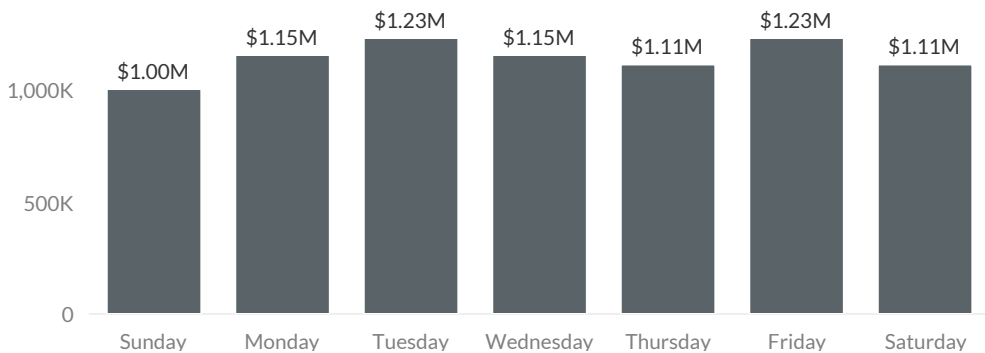
Between Fri Oct 29th, 2021 and Thu Nov 4th, 2021, the average list price was \$1.18M. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Friday October 29th, 2021 to Thursday November 4th, 2021, the average list price has decreased by 1.29%.

17.28%
Increase



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2020 - Nov 4th, 2020

Between Thu Oct 29th, 2020 and Wed Nov 4th, 2020, the average list price was \$992K. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Thursday October 29th, 2020 to Wednesday November 4th, 2020, the average list price has increased by 17.28%.

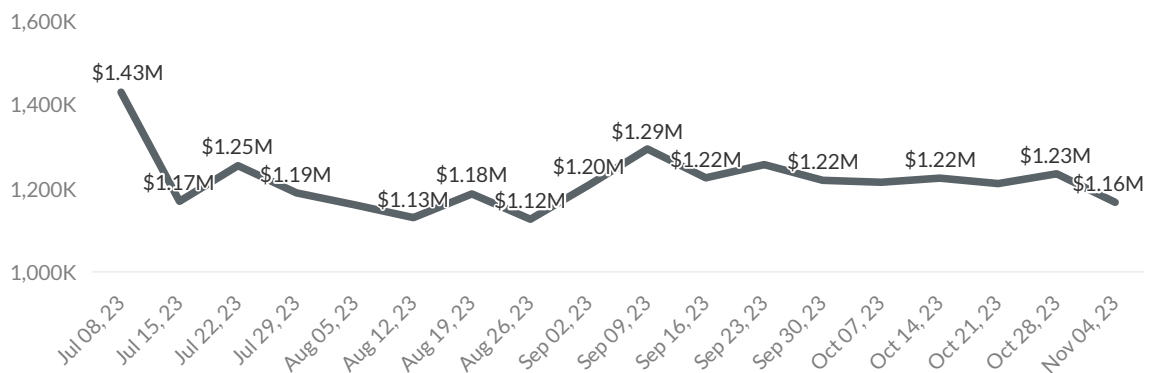


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday November 4th, 2023. Between Sunday October 29th, 2023 and Saturday November 4th, 2023, we have seen an average list price of \$1.16M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average list price of all properties listed over the last 4 months as of Saturday November 4th, 2023.



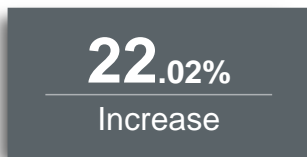


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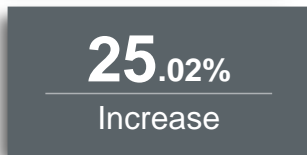
Total Inventory Cost

Between Sun Oct 29th, 2023 and Sat Nov 4th, 2023, the total cost of inventory was \$6.11B. Between Sat Oct 29th, 2022 and Fri Nov 4th, 2022, the total cost of inventory was \$5.01B. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Saturday October 29th, 2022 to Friday November 4th, 2022, the total cost of inventory has increased by 22.02%.



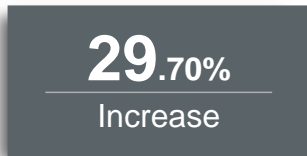
Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2022 - Nov 4th, 2022

Between Sat Oct 29th, 2022 and Fri Nov 4th, 2022, the total cost of inventory was \$5.01B. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Saturday October 29th, 2022 to Friday November 4th, 2022, the total cost of inventory has increased by 22.02%.



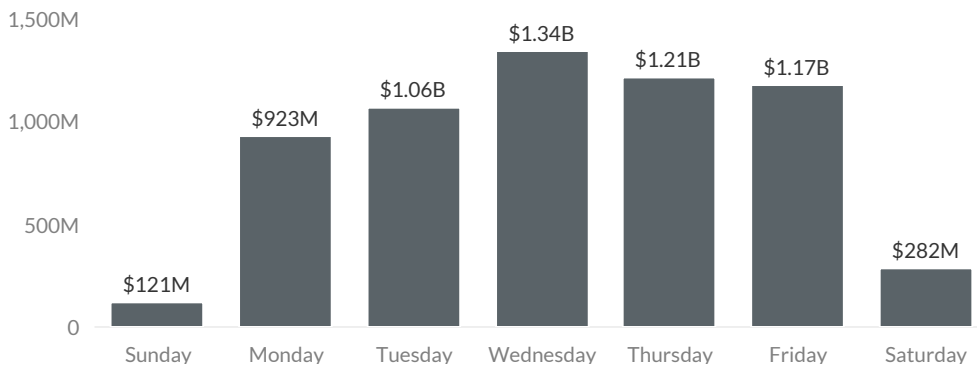
Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2021 - Nov 4th, 2021

Between Fri Oct 29th, 2021 and Thu Nov 4th, 2021, the total cost of inventory was \$4.89B. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Friday October 29th, 2021 to Thursday November 4th, 2021, the total cost of inventory has increased by 25.02%.



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2020 - Nov 4th, 2020

Between Thu Oct 29th, 2020 and Wed Nov 4th, 2020, the total cost of inventory was \$4.71B. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Thursday October 29th, 2020 to Wednesday November 4th, 2020, the total cost of inventory has increased by 29.70%.

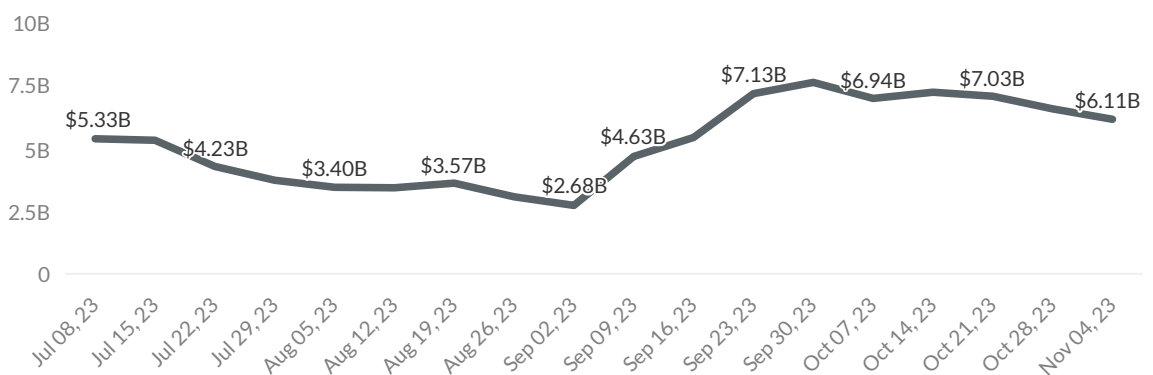


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday November 4th, 2023. Between Sunday October 29th, 2023 and Saturday November 4th, 2023, we have seen a total inventory volume of \$6.11B for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for the total cost of all new inventory over the last 4 months as of Saturday November 4th, 2023.





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Total Sales

Between Sun Oct 29th, 2023 and Sat Nov 4th, 2023, the total number of sales was 1,452. Between Sat Oct 29th, 2022 and Fri Nov 4th, 2022, the total number of sales was 1,758. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Saturday October 29th, 2022 to Friday November 4th, 2022, the total number of sales has decreased by 17.41%.

17.41%
Decrease



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2022 - Nov 4th, 2022

Between Sat Oct 29th, 2022 and Fri Nov 4th, 2022, the total number of sales was 1,758. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Saturday October 29th, 2022 to Friday November 4th, 2022, the total number of sales has decreased by 17.41%.

56.00%
Decrease



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2021 - Nov 4th, 2021

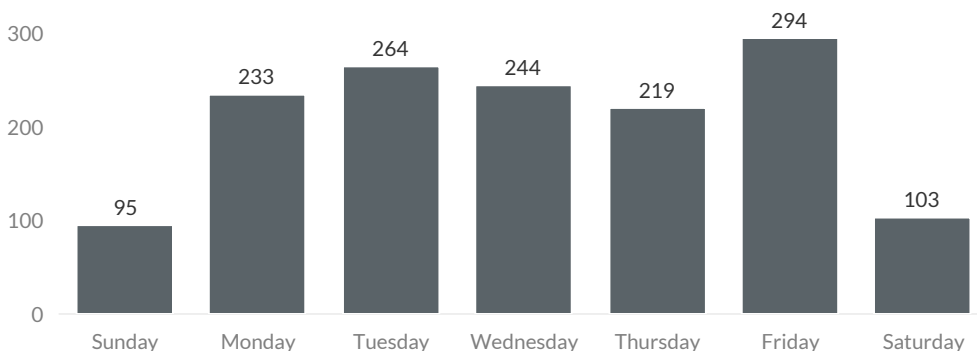
Between Fri Oct 29th, 2021 and Thu Nov 4th, 2021, the total number of sales was 3,300. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Friday October 29th, 2021 to Thursday November 4th, 2021, the total number of sales has decreased by 56.00%.

53.88%
Decrease



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2020 - Nov 4th, 2020

Between Thu Oct 29th, 2020 and Wed Nov 4th, 2020, the total number of sales was 3,148. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Thursday October 29th, 2020 to Wednesday November 4th, 2020, the total number of sales has decreased by 53.88%.

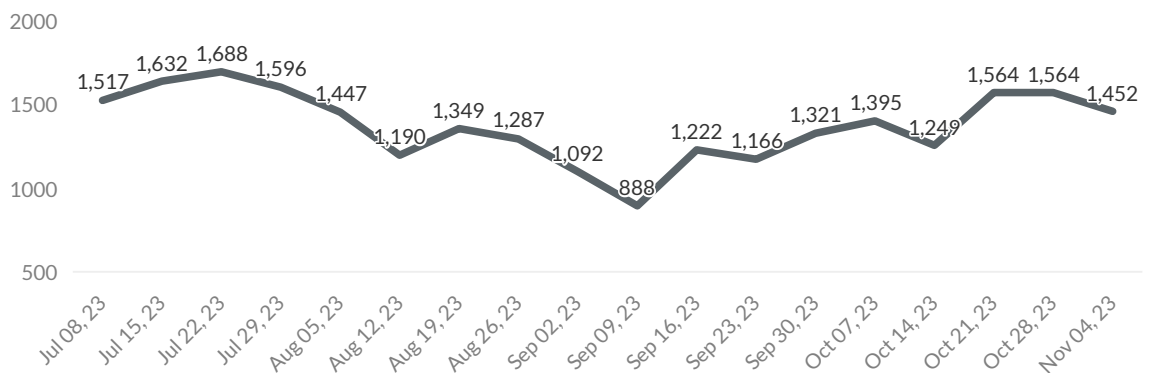


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday November 4th, 2023. Between Sunday October 29th, 2023 and Saturday November 4th, 2023, we have seen a total volume of 1,452 properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for all properties that have been sold over the last 4 months as of Saturday November 4th, 2023.





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Sales Average Price

Between Sun Oct 29th, 2023 and Sat Nov 4th, 2023, the average sale price was \$1.01M. Between Sat Oct 29th, 2022 and Fri Nov 4th, 2022, the average sale price was \$961K. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Saturday October 29th, 2022 to Friday November 4th, 2022, the average sale price has increased by 4.92%.

4.92%
Increase



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2022 - Nov 4th, 2022

Between Sat Oct 29th, 2022 and Fri Nov 4th, 2022, the average sale price was \$961K. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Saturday October 29th, 2022 to Friday November 4th, 2022, the average sale price has increased by 4.92%.

6.65%
Decrease



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2021 - Nov 4th, 2021

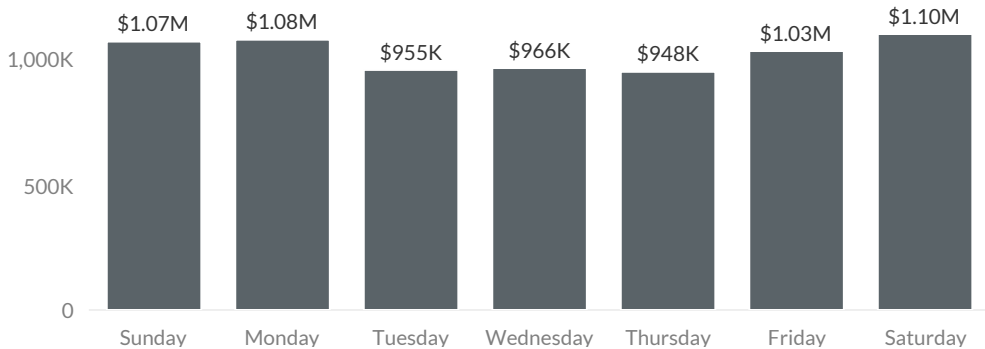
Between Fri Oct 29th, 2021 and Thu Nov 4th, 2021, the average sale price was \$1.08M. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Friday October 29th, 2021 to Thursday November 4th, 2021, the average sale price has decreased by 6.65%.

15.59%
Increase



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2020 - Nov 4th, 2020

Between Thu Oct 29th, 2020 and Wed Nov 4th, 2020, the average sale price was \$873K. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Thursday October 29th, 2020 to Wednesday November 4th, 2020, the average sale price has increased by 15.59%.

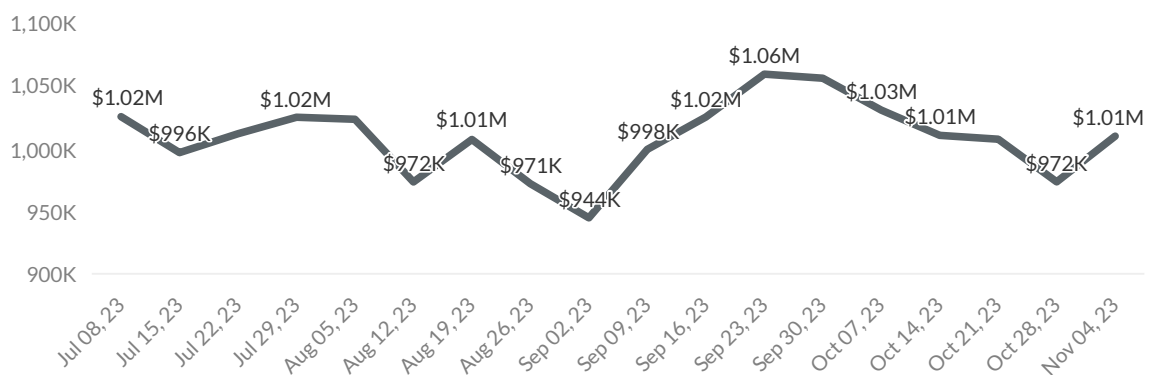


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday November 4th, 2023. Between Sunday October 29th, 2023 and Saturday November 4th, 2023, we have seen an average sale price of \$1.01M for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average sale price of all sold properties over the last 4 months as of Saturday November 4th, 2023.





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Average List to Sell Ratio

Between Sun Oct 29th, 2023 and Sat Nov 4th, 2023, the average asking to selling ratio was 0.985. Between Sat Oct 29th, 2022 and Fri Nov 4th, 2022, the average asking to selling ratio was 0.978. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Saturday October 29th, 2022 to Friday November 4th, 2022, the average asking to selling ratio has increased by 0.73%.

0.73%
Increase



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2022 - Nov 4th, 2022

Between Sat Oct 29th, 2022 and Fri Nov 4th, 2022, the average asking to selling ratio was 0.978. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Saturday October 29th, 2022 to Friday November 4th, 2022, the average asking to selling ratio has increased by 0.73%.

9.05%
Decrease



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2021 - Nov 4th, 2021

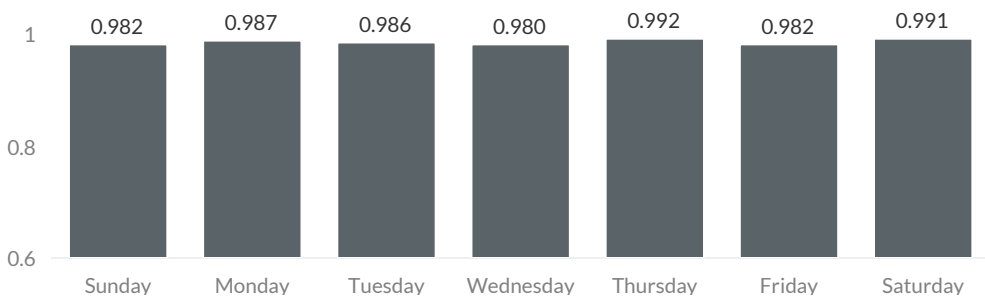
Between Fri Oct 29th, 2021 and Thu Nov 4th, 2021, the average asking to selling ratio was 1.083. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Friday October 29th, 2021 to Thursday November 4th, 2021, the average asking to selling ratio has decreased by 9.05%.

2.57%
Decrease



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2020 - Nov 4th, 2020

Between Thu Oct 29th, 2020 and Wed Nov 4th, 2020, the average asking to selling ratio was 1.011. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Thursday October 29th, 2020 to Wednesday November 4th, 2020, the average asking to selling ratio has decreased by 2.57%.

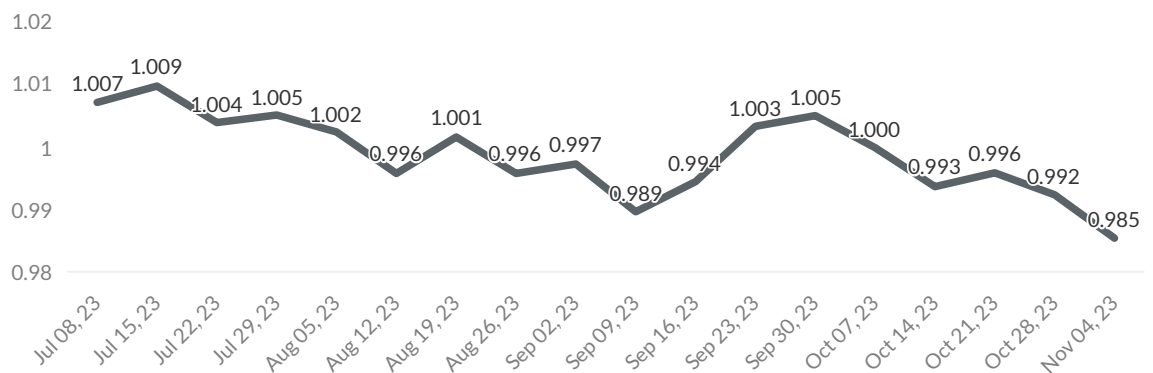


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday November 4th, 2023. Between Sunday October 29th, 2023 and Saturday November 4th, 2023, we have seen an average ask to sell price ratio of 0.985 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average ask to sell price ratio of all sold properties over the last 4 months as of Saturday November 4th, 2023.





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Average Days on Market

Between Sun Oct 29th, 2023 and Sat Nov 4th, 2023, the average days on market was 27. Between Sat Oct 29th, 2022 and Fri Nov 4th, 2022, the average days on market was 28. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Saturday October 29th, 2022 to Friday November 4th, 2022, the average days on market has decreased by 3.57%.

3.57%
Decrease



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2022 - Nov 4th, 2022

Between Sat Oct 29th, 2022 and Fri Nov 4th, 2022, the average days on market was 28. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Saturday October 29th, 2022 to Friday November 4th, 2022, the average days on market has decreased by 3.57%.

58.82%
Increase



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2021 - Nov 4th, 2021

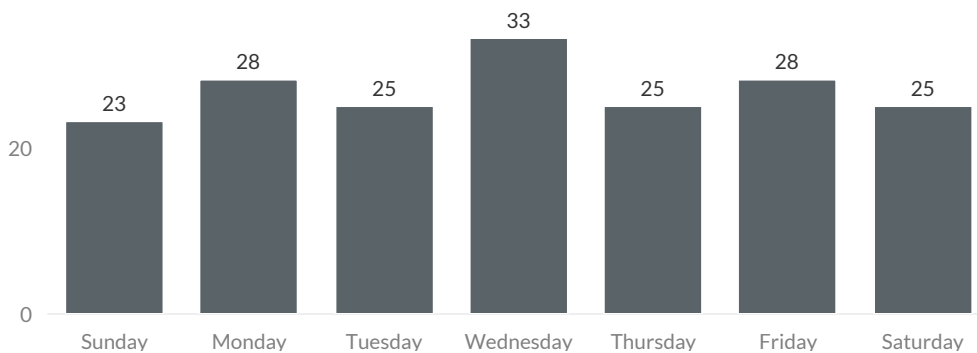
Between Fri Oct 29th, 2021 and Thu Nov 4th, 2021, the average days on market was 17. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Friday October 29th, 2021 to Thursday November 4th, 2021, the average days on market has increased by 58.82%.

12.50%
Increase



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2020 - Nov 4th, 2020

Between Thu Oct 29th, 2020 and Wed Nov 4th, 2020, the average days on market was 24. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Thursday October 29th, 2020 to Wednesday November 4th, 2020, the average days on market has increased by 12.50%.

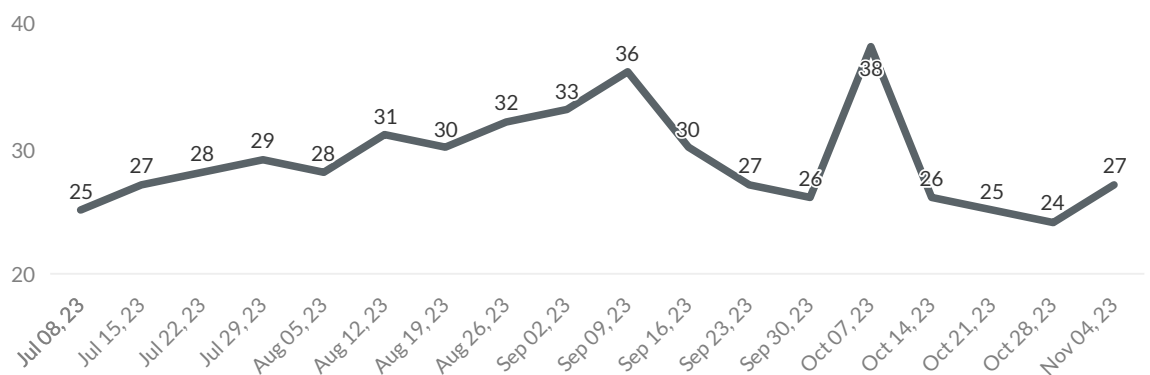


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday November 4th, 2023. Between Sunday October 29th, 2023 and Saturday November 4th, 2023, we have seen an average days on market of 27 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average days on market of all sold properties over the last 4 months as of Saturday November 4th, 2023.





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Total Sales Volume

Between Sun Oct 29th, 2023 and Sat Nov 4th, 2023, the total volume of sales was \$1.43B. Between Sat Oct 29th, 2022 and Fri Nov 4th, 2022, the total volume of sales was \$1.69B. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Saturday October 29th, 2022 to Friday November 4th, 2022, the total volume of sales has decreased by 15.04%.

15.04%
Decrease



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2022 - Nov 4th, 2022

Between Sat Oct 29th, 2022 and Fri Nov 4th, 2022, the total volume of sales was \$1.69B. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Saturday October 29th, 2022 to Friday November 4th, 2022, the total volume of sales has decreased by 15.04%.

59.77%
Decrease



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2021 - Nov 4th, 2021

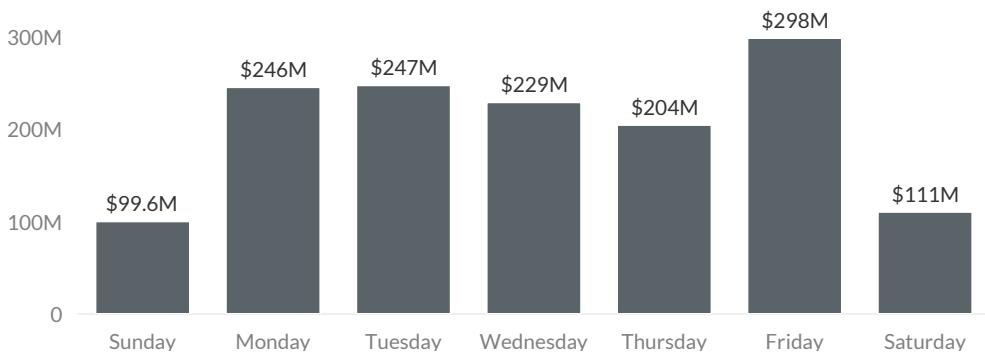
Between Fri Oct 29th, 2021 and Thu Nov 4th, 2021, the total volume of sales was \$3.57B. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Friday October 29th, 2021 to Thursday November 4th, 2021, the total volume of sales has decreased by 59.77%.

47.79%
Decrease



Oct 29th, 2023 - Nov 4th, 2023 vs Oct 29th, 2020 - Nov 4th, 2020

Between Thu Oct 29th, 2020 and Wed Nov 4th, 2020, the total volume of sales was \$2.75B. When the week of Sunday October 29th, 2023 to Saturday November 4th, 2023 is compared to the week of Thursday October 29th, 2020 to Wednesday November 4th, 2020, the total volume of sales has decreased by 47.79%.



Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday November 4th, 2023. Between Sunday October 29th, 2023 and Saturday November 4th, 2023, we have seen a total sales volume of \$1.43B for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for the total cost of all sold properties over the last 4 months as of Saturday November 4th, 2023.

